Tranche Placement Memorandum Date: 23rd January 2023

THIS TRANCHEPLACEMENT MEMORANDUM HAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014 AS AMENDED FROM TIME TO TIME.

TRANCHE PLACEMENT MEMORANDUM

Tranche SPM122022/03

Private and Confidential—For Private Circulation Only
Tranche Placement Memorandum for Issue of Secured Rated
Listed Redeemable Non-Convertible Debentures on a
private placement basis



KOTAKMAHINDRA INVESTMENTS LIMITED CIN: U65900MH1988PLC047986 RBI Registration Number: B-13.01356 PAN Number: AAACK5934A

(Incorporated on: July 5, 1988, in Mumbai, a company within the meaning of the Companies Act, 1956 and registered with the Reserve Bank of India as a Non-Banking Financial Company)

Registered Office: 27 BKC, C27, G Block, Bandra Kurla Complex, Bandra East, Mumbai- 400051 Tel: 022-43360000 Corporate

Office: 3rd Floor, 12 BKC, C27, G Block, Bandra Kurla Complex, Bandra East, Mumbai- 400051;

Tel: 022 62185358/62185356/6218 5357/62185352 Fax: 022 62215400

Website: www.kmil.co.in

Compliance Officer: Mr. Jignesh Dave has ceased to be Compliance Officer wef from 31st August. We are in process of appointing new Compliance Officer, Contact details of Compliance Officer: 022-62185307, Email id: will intimate stock exchange once appointment is done.

Tranche Placement Memorandum for Tranche No. 3 under Shelf Placement Memorandum dated 61 December 2022

Date: 23rd January 2022
Type of Placement Memorandum: Private Placement

Private Placement of upto 40000 (Forty Thousand) Secured, Rated, Listed, Redeemable Non-Convertible Debentures ("Tranche 3 Debentures") of the face value of Rs.1,00,000/- (Rupees One Lakh only) each for cash aggregating upto Rs.400,00,00,000/- (Rupees F o u r Hundred Crore only) issued under the Shelf Placement Memorandum dated 6th December 2022 as amended / supplemented from time to time.

This Tranche Placement Memorandum is issued in terms of and pursuant to the Shelf Placement Memorandum dated 6th December 2022. All the terms, conditions, information and stipulations contained in the Shelf Placement Memorandum are incorporated herein by reference as if the same were set out herein. Investors are advised to refer to the same. This Tranche Placement Memorandum must be read in conjunction with the Shelf Placement Memorandum and the Private Placement Offer Cum Application Letter. All capitalised terms used but not defined herein shall have the meaning ascribed to them in the Shelf Placement Memorandum.

This Tranche Placement Memorandum contains details of this Tranche of private placement of Tranche SPM122022/03 Debentures and any material changes in the information provided in the Shelf Placement Memorandum, as set out herein. Accordingly, set out below are the updated particulars / changes in the particulars set out in the Shelf Placement Memorandum, which additional / updated information/ particulars shall be read in conjunction with other information / particulars appearing in the Shelf Placement Memorandum. All other particulars appearing in the Shelf Placement Memorandum shall remain unchanged.

Tranche Placement Memorandum Date: 23rd January 2023

THIS TRANCHEPLACEMENT MEMORANDUM HAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014 AS AMENDED FROM TIME TO TIME

CREDIT RATING

Details of credit rating along with latest press release of the Credit Rating Agency in relation to the issue and declaration that the rating is valid as on the date of issuance and listing. Such press release shall not be older than one year from the date of opening of the issue:

Date of Rating Letters: January 2, 2023 by CRISIL Ratings Limited Date of Press Release of Ratings: January 2, 2023 by CRISIL Release and Rating Rationale: September 20, 2022 by CRISIL Ratings Limited

SECTIONI

UPDATED FINANCIAL INFORMATION

Any changes in Section F (Financial Information) of the Shelf Placement Memorandum;

A. Gross Debt: Equity Ratio of the Company

Before the Issue	2.77:1 (approx.)	
After the Issue	2.92:1 (approx.)	

B. A columnar representation of the audited financial statements (i.e. Profit & Loss statement, Balance Sheet and Cash Flow statement) both on a standalone and consolidated basis for a period of three completed years which shall not be more than six months old from the issue opening date, as applicable.

Standalone Audited Financial Statement

None

Consolidated Audited Financial Statement

As on even date, the Issuer does not have any subsidiary. The standalone and consolidated financial information would be the same and the Financial Information as disclosed above shall apply.

C. Unaudited financial information for stub period.

[Listed issuers (whose debt securities or specified securities are listed on recognised stock exchange(s)) in compliance with the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, may disclose unaudited financial information for the stub period in the format as prescribed therein with limited review report in the placement memorandum, as filed with the stock exchanges, instead of audited financial statements for stub period, subject to making necessary disclosures in this regard in placement memorandum including risk factors.]

None

Tranche Placement Memorandum Date: to be decided

THIS TRANCHEPLACEMENT MEMORANDUMHAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014 AS AMENDED FROM TIME TO TIME

D. Any other changes None

SECTION II

OTHER MATERIAL CHANGES

Any other material changes in the information contained in the Shelf Placement Memorandum:

None

SECTION III

SUMMARY TERM SHEET FOR TRANCHE 3 DEBENTURES

Security Name (Name of the non- convertible securities which includes (Coupon/dividend, Issuer Name and maturity year) e.g. 8.70% XXX 2015.	Kotak Mahindra Investments Limited 7.9915% April 23, 2026	Kotak Mahindra Investments Limited 0% May 19, 2026
Issuer	Kotak Mahindra Investments Limited	
Type of Instrument	Secured, Rated, Listed, Redeemable,	Non-convertible Debentures.
Nature of Instrument	Secured	
Seniority	Senior	
Mode of Issue	Private placement	
Eligible Investors	Please refer paragraph "Who can apply	r" of the Shelf Placement Memorandum
Details of Arrangers (if any)	Edelweiss Financial Services Limited Edelweiss House, Off CST Road, Mumbai - 400 098, Maharashtra, India Mr. Prakash Sharma	Avendus Capital Private Limited Kalina The IL&FS Financial Centre, 6th Floor, C and D QuadrantBandra-Kurla Complex, Bandra (E), Mumbai - 400051 India Ms Swati Singh IIFL WEALTH MANAGEMENT LTD, 6th Floor IIFL Center Kamala Mill Compound, Senapati Bapat Marg Lower Parel, West Mumbai 400013, Contact Person: Ms. Amita Somani
Details of Credit Rating Agency/ies	Name: CRISIL Rating Limited Regd Office: Hiranadani Business Central	Avenue Park, Powai , Mumbai 400076
Details of Underwriter (if any)	Not Applicable	
Details of Guarantor (if any)	Not Applicable	

Tranche Placement Memorandum Date: to be decided

Listing	The Tranche SPM122022/03 Debentures are are proposed to be listed on the Wholesale Debi Market (WDM) Segment of the BSE Ltd within the timelines permitted under Applicable Law including such timelines as prescribed under SEBI Circular dated November 30, 2022 (bearing reference no. SEBI/HO/DDHS_Div1/P/CIR/2022/167). In accordance with the SEBI Debt Listing Regulations, in case of a delay by the Company in listing the Tranche SPM122022/02 Debentures beyond such timelines as permitted under Applicable Law including the timelines as prescribed under SEBI Circular dated November 30, 2022 (bearing reference no. SEBI/HO/DDHS_Div1/P/CIR/2022/167), the Company shall make payment to the Debenture Holders of 1% (One Percent) per annum over the Coupon for the period of delay till the listing of such Tranche SPM122022/03 Debentures, to the Debenture Holder(s).		
Rating of the Instrument	CRISIL AAA/Stable by CRISIL Rat	inas Limited	
Issue Size	The aggregate size of the Issue is for upto Rs.1500,00,00,000/- (Rupees One Thousand Five Hundred Crores only) out of which this Issue of Tranche SPM122022/03 Debentures is for upto Rs.400,00,00,000/- (Rupees Four Hundred Crores only).		
Base Issue and Green Shoe Option	Base: Rs25,00,00,000 (Rupees Twenty Five Crores) Green Shoe: Rs75,00,00,000 (Rupees Seventy Five Crores)	Base: Rs50,00,00,000 (Rupees Fifty Crores) Green Shoe: Rs250,00,00,000 (Rupees Two Hundred and Fifty Crores Crores)	
Tranche Size	Base: Rs25,00,00,000 (Rupees	Base: Rs.50,00,00,000 (Rupees Fifty Crores)	
	Twenty Five Crores) Green Shoe: Rs75,00,00,000 (Rupees Seventy Five Grores) Total: Rs100,00,00,000 (Rupees One Hundred Crores)	Green Shoe: Rs250,00,00,000 (Rupees Two Hundred and Fifty Crores) Total: Rs300,00,00,000 (Rupees Three Hundred Crores)	
Final Issue Size	Rs. 25,00,00,00/-(Rupees Twenty Five Crores)	Rs. 122,50,00,000/- (Rupees One Hundred and Twenty Two Crore and Fifty Lakhs Only)	
Anchor Portion Details	Not Applicable		
Interest Rate Parameter	Fixed Coupon	Zero Coupon	
Minimum Subscription	Rs.1,00,00,000/- (Rupees One Crore Only)		
Option to retain oversubscription (Amount)	Not Applicable		
Objects of the Issue / Purpose for which there is requirement of funds The Issuer shall provide granular disclosures in their placement memorandum, with regards to the "Object of the Issue" including the percentage of the issue proceeds earmarked for each of the "object of the issue".	such Debentures if any, will be Company, to repay debts of the including capital expenditure, general corporate purposes of t	r meeting the expenditures of and related to the issue of used for various financing and investing activities of the e Company and for business operations of the Company short term/long term working capital requirements and he Company. Further, the issue proceeds may be utilized I from time to time in the ordinary course of business, in al funds units, etc.	

Tranche Placement Memorandum Date: to be decided

Details of the utilization of the	Details of Utilisation	% Range		
Proceeds.	Various financing and Investing Activities		upto 100%	
	Repay debts of the Company		upto 100%	
	Business operations and General corporate purposes upto 50%			
	Further, pending utilisation, the issue proceeds may be utilized / invested as may be approved from time to time in the ordinary course of business, in fixed deposits with banks, mutual funds units, t-bills and other money market instruments etc.			
In case the Issuer is a NBFC and the objects of the issue entail loan to any entity who is a 'group company' then disclosures shall be made in the following format:	The proceeds of the Issue will	I not be utilised for providing loans	s to any group company.	
Coupon Rate				
	7.9915%p.a.	Not Applicable		
Step Up/Step Down Coupon Rate	7.9915%p.a. Not Applicable	Not Applicable		
Step Up/Step Down Coupon Rate Coupon Payment Frequency	·	Not Applicable Not Applicable		
Coupon Payment Frequency Coupon Payment Dates	Not Applicable Annually and on Maturity January 27, 2024 January 27, 2025	Not Applicable Not Applicable		
Coupon Payment Frequency	Not Applicable Annually and on Maturity January 27, 2024 January 27, 2025 January 27, 2026	Not Applicable Not Applicable		

Tranche Placement Memorandum Date: to be decided

Coupon Reset Process (including	Not applicable			
rates, spread, effective date, interest	Not applicable			
rate cap and floor etc.).				
Day Count Basis	Actual/ Actual			
Interest on Application Money	Interest at the respective Coupon Rate (subject to deduction of income tax under the provisions of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, as applicable) will be paid to the applicants on the application money for the Tranche SPM122022/03 Debentures for the period starting from and including the date of realization of application money			
Default Interest Rate	in the Issuer's bank account up to one day prior to the Deemed Date of Allotment. In case of default in payment of Coupon and/ or redemption of the principal amount of the Debentures on the respective due dates, additional interest of at least 2% (Two Percent) per annum over and above the Coupon Rate shall be payable by the Company for the defaulting period until the defaulted amount together with the delay penalty is paid. Where the Company fails to execute the trust deed within the period specified by SEBI, then without prejudice to any liability arising on account of violation of the provisions of the Securities and Exchange Board of India Act, 1992 and the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021, the Company shall also pay interest of at least 2% (Two Percent) per annum or such other rate, as specified by SEBI to the Debenture Holders, over and above the Coupon Rate, till the execution of the Trust			
Tenor	Deed. 1182 Days 1208 Days			
Redemption Date	April 23, 2026	May 19, 2026		
Redemption Amount	Rs 100 000/- (Rupage Ong La	kh Only) par Dohostura		
Redemption Premium/ Discount	Rs.100,000/- (Rupees One Lakh Only) per Debenture Not Applicable Rs.29,008.50/- (Rupees Twenty Nine Thousand Eight and pair			
Issue Price	Rs.100,000/- (Rupees One Lakh Only) per Debenture	only per Debenture) Rs.100,000/- (Rupees One Lakh Only) per Debenture		
Discount at which security is issued and the effective yield as a result of such discount.	Not Applicable	Not Applicable		
Put Option Date	Not Applicable			
Put Option Price	Not Applicable			
Call Option Date	Not Applicable			
Call Option Price	Not Applicable			
Put Notification Time	Not Applicable			
Call Notification Time	Not Applicable			
Rollover Option				
Face Value		Not Applicable		
	Rs. 1,00,000/- (Rupees One Lakhs Only) per Debenture			
Minimum Application and in multiples of Debt securities thereafter	TWO Depentures and in multi	ples of 1 Debenture thereafter.		

Tranche Placement Memorandum Date: to be decided

Issue/ Bid Opening Date	Wednesday, January 25, 2023
Issue/ Bid Closing Date	Wednesday, January 25, 2023
Date of earliest closing of the issue,	Not Applicable
if any.	
Pay-in Date	Friday, January 27, 2023
Deemed Date of Allotment	Friday, January 27, 2023

Tranche Placement Memorandum Date: to be decided

Issuance mode of the Instrument	Doznat only
Trading mode of the Instrument	Demat only
Settlement mode of the Instrument	Demat only
Settlement mode of the instrument	The pay-in of subscription monies for the Debentures shall be made by way of transfer of funds from the bank account(s) of the eligible investors (whose bids have been accepted) as registered with the EBP into the account of the relevant Clearing Corporation, in accordance with the procedure and timelines prescribed in the Electronic Book Mechanism Guidelines and the Operational Guidelines of the EBP.
	For amounts payable by the Issuer to any Debenture Holder pursuant to the terms of the Transaction Documents, Cheque(s)/ Demand Draft (DDs)/ electronic clearing services (ECS)/credit through RTGS / NEFT system/funds transfer to the specified bank account of the Debenture Holder shall be the mode of settlement
Depository(ies)	NSDL and CDSL
Business Day	Means any day of the week (excluding Saturdays, Sundays and any day which is a public holiday for the purpose of Section 25 of the Negotiable Instruments Act, 1881 (26 of 1881) (as may be amended/supplemented from time to time) and any other day on which banks are closed for customer business in Mumbai) on which the money market is functioning in Mumbai and "Business Days" shall be construed accordingly.
Business Day Convention	If the Due Date for payment of interest in respect of Tranche SPM122022/03 Debentures falls on a day that is not a Business Day, then the due date in respect of such payment of interest shall be on the immediately succeeding Business Day; however, the dates of the future interest payments in respect of such Tranche SPM122022/03 Debentures would be as per the schedule originally stipulated in the relevant Tranche Placement Memorandum. In other words, the subsequent interest payment schedule would not be disturbed merely
	because the payment date in respect of one particular interest payment has been postponed earlier because of it having fallen on non-Business Day
	If the date for performance of any event or the Maturity Date/ Redemption Dates(s) in respect of such Tranche SPM122022/03 Debentures falls on a day that is not a Business Day, then the due date in respect of the performance of such event or the Maturity Date/ Redemption Dates(s) in respect of such Tranche SPM122022/03 Debentures shall be paid on the immediately preceding Business Day.
Disclosure of Interest/Dividend / redemption dates	Please see the section on 'Coupon Rate' and 'Redemption Date' above.
Record Date	The date which will be used for determining the Debenture Holder(s) who shall be entitled to receive the amounts due on any due date, which shall be the date falling 7 (Seven) (both dates excluding) working days prior to any due date.
All covenants of the issue (including side letters, accelerated payment clause, etc.)	As set out in Note 1 and Note 3 to the 'Summary Term Sheet' under the Shelf Placement Memorandum.

Tranche Placement Memorandum Date: to be decided

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regarding Description of Security Description Security (where applicable) n case the Debentures are being issued under the terms of Debenture Trust Deed 2 and the including type of security <u>Disclosure Documents the Debentures shall be secured by any or all of the following:</u> (movable/immovable/tangible etc.), First pari passu charge in the nature of hypothecation over the Hypothecated Assets (as charge type (pledge/ hypothecation/ defined under Deed of Hypothecation 2) created under the Deed of Hypothecation 2; Any Additional Security as may be created by the Company in relation to the Debentures 2, in favour mortgage etc.), date of creation of of the Debenture Trustee in terms of Clause 2.4 of Part B of the Debenture Trust Deed 2: security/likely date of creation of security, minimum minimum "Minimum Security Cover" shall mean the Security Cover Ratio of 1 (one) time or such other ratio that security cover, revaluation. replacement of security, interest to theis to be maintained in respect of the Debentures 2 outstanding under any Tranche / Series, as may be debenture holder over and above the mutually agreed to in writing by the Company and the Debenture Holders of or pertaining to that relevant coupon rate as specified in the Trust Tranche/Series of the Debentures 2. Deed and disclosed in the Offer Security Cover and its maintenance (a) The Company shall, at all times, until the Final Settlement Date, ensure that the Security Cover Document/Shelf Placement Ratio is maintained at or above the Minimum Security Cover at all times throughout the tenure Memorandum of the Debentures 2 i.e. it is never less than the Minimum Security Cover. (b) Without prejudice to the generality of this provision, the Company shall, till the Final Settlement Date, for every Security Cover Testing Date, be obligated to furnish to the Debenture Trustee. on every Security Cover Testing Date, a certificate from a statutory auditor in such form and manner as may be stipulated by the Debenture Trustee, containing details and book value of the Security existing as on the Security Cover Testing Date so as to evidence that the Security Cover Ratio is being maintained at or above the Minimum Security Cover. (c) The Company agrees that the Security Cover Ratio shall be tested every quarter on the Security Cover Testing Date, and in the event the Minimum-Security Cover is not met on the Security Cover Testing Date, the Company shall provide additional security over other / additional Receivables ("Additional Hypothecated Assets") within 90 (Ninety) days of the Security Cover Testing Date and notify the Debenture Trustee in writing of the same substantially in the format set out in Schedule II of the Deed of Hypothecation 2, which notice shall include a description of such assets being provided as Additional Hypothecated Assets. Such notice shall always be accompanied with a written confirmation by an independent chartered accountant addressed to the Debenture Trustee that the Security Cover Ratio for the Debentures shall be reinstated at or above the Minimum Security Cover, on providing such Additional Hypothecated Assets. The Company may, at its discretion, also bring the Security Cover Ratio to the stipulated level i.e., at or above the Minimum Security Cover, by reducing its debt without providing any Additional Hypothecated Assets. The description of the assets comprising the Additional Hypothecated Assets specified by the Company to the Debenture Trustee in its letter(s) addressed to the Debenture Trustee shall be deemed to be the description of the assets which are to form part of the Hypothecated Assets pursuant to this Clause.

Tranche Placement Memorandum Date: to be decided

THIS TRANCHEPLACEMENT MEMORANDUMHAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014 AS AMENDED FROM TIME TO TIME

Release of Excess Hypothecated Assets

- (a) Notwithstanding anything contained in the Transaction Documents in respect of Debentures 2, in the event that the Hypothecated Assets are of a book value greater than that required for the maintenance of the Security Cover Ratio (basis the certificate issued by the independent chartered accountant in accordance with the Deed of Hypothecation 2 in respect of the immediately preceding Asset Cover Testing Date), the Company shall be entitled to require the Debenture Trustee to release the excess Hypothecated Assets such that the Hypothecated Assets remaining after such release would be sufficient for maintenance of the Security Cover Ratio at or above the Minimum Security Cover ("Released Assets"). The Company shall, for such release, issue a letter to the Debenture Trustee substantially in the format set out in the Deed of Hypothecation 2 describing the Hypothecated Assets to be released, which letter shall be duly acknowledged by the Debenture Trustee ("Release Request Letter").
- (b) The Debenture Trustee shall effectuate such release by acknowledging the Release Request Letter and shall also, if requested by the Company execute all such documents as may be required for such release. The Debenture Trustee shall not be required to provide notice to or obtain consent from the Debenture Holders for such release, so long as no Event of Default has occurred and is continuing, the Company has not defaulted in making payment of the Secured Obligations and an independent chartered accountant of the Company confirms to the Debenture Trustee in writing that the Security Cover Ratio shall be maintained at or above the Minimum Security Cover post such release. The Debenture Trustee shall not be liable for any consequences for having acted in terms hereof and having made such release.
- (c) The Released Assets shall not be construed to be a part of the Security and the Company shall be entitled to deal with the Released Assets in the manner it deems fit.

Additional Security

(a) Notwithstanding anything to the contrary contained in the Transaction Documents in respect of Debentures 2, the Debenture Trustee and the Company hereby agree, acknowledge and confirm that the Company may, at any time prior to the Final Settlement Date, as and when the Company deems fit, create any further non-exclusive, first / second pari-passu charge, encumbrance or additional security over any assets of the Company and/or the Company may request any Person ("Third Party Obligor") to create and such Third Party Obligor shall upon such request from the Company create, any further non-exclusive, first/second pari-passu charge, encumbrance or additional security over the assets of the Third Party Obligor, including by way of mortgage and/or pledge in favour of the Debenture Trustee (acting on behalf of and for the benefit of Debenture Holder(s) for all Tranches/Series of the Debentures 2) in addition to the Security created over the Hypothecated Assets (collectively "Additional Security"), and the Company and/or any Third Party Obligor, as the case may be, shall not be required to obtain any consent/approval from the Debenture Trustee or the Debenture Holders for the purposes of creating such Additional Security. If the Company exercises at any time or times, the right hereby given to create or cause to be created such Additional Security in respect of the Debentures 2, the Company shall be entitled to call upon the Debenture Trustee to join with the Company and/or any Third Party Obligor, as the case may be, in executing such documents/writings and the Debenture Trustee shall not require the consent/approval/instructions of any of the Debenture Holders to do all such acts, deeds and things as the Company and/or any Third Party Obligor may require for creation and perfection of such Additional Security.

Tranche Placement Memorandum Date: to be decided

THIS TRANCHEPLACEMENT MEMORANDUM HAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014 AS AMENDED FROM TIME TO TIME

- (b) Further, notwithstanding anything to the contrary contained in the Transaction Documents in respect of Debentures 2, in the event that the Hypothecated Assets are of a book value greater than that required for the maintenance of the Security Cover Ratio (basis the certificate issued by the independent chartered accountant in accordance with Clause 6.2(c) of Part A of the Debenture Trust Deed 2 in respect of the immediately preceding Security Cover Testing Date), the Company shall be entitled but not obligated to require the Debenture Trustee to release the Additional Security or any part thereof including any Additional Security or any part thereof created by a Third Party Obligor such that the Security remaining after such release would be sufficient for maintenance of the Security Cover Ratio at or above the Minimum Security Cover ("Released Additional Security") and the Company and any Third Party Obligor shall not be required to obtain any consent/approval from the Debenture Trustee or the Debenture Holders for the purposes of releasing such Additional Security. The Debenture Trustee shall effectuate such release by releasing, re-assigning or re-conveying to the Company (at the cost of the Company) or to such other Person as the Company may request including any Third-Party Obligor and as may be applicable, the Additional Security or such part thereof and shall also, if requested by the Company execute all such documents as may be required for such release The Debenture Trustee shall not be required to provide notice to or obtain consent from the Debenture Holders for such release, so long as no Event of Default has occurred and is continuing in respect of Debentures 2, and the Company has not defaulted in making payment of the Secured Obligation(s) (as defined under Debenture Trust Deed 2). The Debenture Trustee shall not be liable for any consequences for having acted in terms hereof and having made such release.
- (c) Released Additional Security shall not be construed to be part of the Security created for Debentures 2 and the Company and/or any Third-Party Obligor, as the case may be, shall be entitled to deal with the same in the manner it deems fit. It is hereby clarified that in the event the Additional-Security or any part thereof is not released under Clause 2.4(b) of Part B of the Debenture Trust Deed 2, upon the discharge of all the Secured Obligations in respect of all the Debentures 2 and any monies payable to the Debentures Trustee, the Debenture Trustee shall, at the cost and expense of the Company, execute all necessary releases of the Additional Security created under the terms of the Debenture Trust Deed 2 and shall make all necessary filings with the relevant authorities including the Registrar of Companies in this regard

Creation and Perfection

- (a) The Company shall execute Debenture Trust Deed 2 and Deed of Hypothecation 2 within the timelines set out in the Transaction Documents and perfect the Security by filing requisite forms with ROC within 30 (Thirty) days, or such other time as permitted under Applicable Law, of creation of charge.
- (b) The Issuer shall cooperate with the Trustee to enable it to make necessary filings in connection with the perfection of Security with the CERSAI, within the timelines as specified under Applicable Law from the date of creation of security over the Security.

All capitalized terms used under the clauses set out above under (B) which have not been defined herein and under this Shelf Placement Memorandum shall have the meaning assigned to such term under the Debenture Trust Deed 2, and if not defined under the Debenture Trust Deed 2 shall have the meaning assigned to such term under the Deed of Hypothecation 2.

Tranche Placement Memorandum Date: to be decided

	<u>Due Diligence</u> The Trustee shall exercise independent due diligence to ensure that the Security is free from any encumbrances in accordance with the applicable circulars / notifications issued by the SEBI including under the provisions of the Securities and Exchange Board of India (Debenture Trustees) Regulations, 1993 (as amended from time to time).
	The Debentures 1 shall be considered to be secured only in the event the Hypothecated Assets, and the Mortgage created as Security for Debentures 1 are registered with the relevant ROC or CERSAl or Depositories, as applicable or is independently verifiable by the Trustee
	The Debentures 2 shall be considered to be secured only in the event the Hypothecated Assets, and the Additional Security (if any) created as Security for Debentures 2 are registered with the relevant ROC or CERSAI or Depositories, as applicable or is independently verifiable by the Trustee
Transaction Documents	The Shelf Placement Memorandum, Tranche Placement Memorandum, Deed of Hypothecation, Debenture Trust Deed, Debenture Trustee Agreement and the Private Placement Offer Cum Application Letter, as amended from time to time, and any other document that may be designated by the Debenture Trustee as a Transaction Document
Conditions Precedent to Disbursement	 (i) The Issuer shall deliver to the Debenture Trustee, a certified true copy of the Issuer's constitutional documents, registration certificate and certificate of incorporation, as amended upto-date; (ii) The Issuer shall deliver to the Debenture Trustee, consent letter from the Debenture Trustee conveying their consent to act as Debenture Trustees for the Debenture Holder(s); (iii) The Issuer shall deliver to the Debenture Trustee, a certified true copy of the resolution of the Board of Directors authorising the issue of Debentures and also the execution of the necessary
	documents in that behalf; (iv) The Issuer shall obtain the in-principle approval for listing the Debentures on the WDM segment of the Stock Exchange; (v) The Issuer shall deliver to the Debenture Trustee, a copy of the rating letters in relation to the Debentures issued by the Rating Agencies; (vi) Due Diligence Certificate with respect to the Debentures. Such other Conditions Precedent as set out in the Transaction Documents.
Conditions Subsequent to Disbursement	 (i) Filing of the relevant documents required to be filed with inter alia, the ROC, CERSAI, the subregistrar of assurances the return of allotment within the timelines specified under the Act and the rules made thereunder; (ii) Completion of listing of the Debentures on the WDM segment of the Stock Exchange; (iii) Credit of the Debentures in the demat account(s) of the allotees; Such other Conditions Subsequent as set out in the Transaction Documents.

Tranche Placement Memorandum Date: 23rd December

Events of Default (including manner of voting /conditions of joining Inter Creditor Agreement)	As per Note 2 and Note 4 of the Shelf Placement Memorandum.
Creation of recovery expense fund	Details and purpose of the recovery expense fund:
	The Company shall create and maintain a recovery expense fund in the manner as specified in the SEBI Circular dated October 22, 2020 vide reference no. SEBI/HO/MIRSD/CRADT/CIR/P/2020/207 and as may be supplemented or amended from time to time, and inform the Debenture Trustee about the same.
	The Company has created Recovery Expense Fund as per the provisions of the said circular and has informed the Debenture Trustee about the same.
	The recovery expense fund may be utilized by the Debenture Trustee upon occurrence of an Event of Default, for taking appropriate legal actions to enforce the Security in accordance with the relevant SEBI circulars.
Conditions for breach of covenants (as specified in Trust Deed)	As set out under the head "All covenants of Issue" and "Events of Default" in the Shelf Placement Memorandum.
Provisions related to Cross Default Clause	Not Applicable
Role and Responsibilities of Trustee	To oversee and monitor the overall transaction for and on behalf of the Debenture Holders as customary for transaction of a similar nature and size and as executed under the appropriate
	Transaction Documents.
Risk factors pertaining to the Issue	As per the "Risk Factors" mentioned in Section O in the Shelf Placement Memorandum.

Tranche Placement Memorandum Date: 23rd December 2022

THIS TRANCHEPLACEMENT MEMORANDUM HAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014 AS AMENDED FROM TIME TO TIME

Governing Law and Jurisdiction

- a) The Debentures and the Transaction Documents shall be governed by and construed in accordance with the laws of India.
- b) For all matters which cannot be determined by way of arbitration as set out in clause (c) below, the courts and tribunals at Mumbai shall have exclusive jurisdiction to settle any disputes which may arise out of or in connection with the Transaction Document(s) and that accordingly, any suit, action or proceedings arising out of or in connection with the Transaction Document(s) may be brought in such courts..

c) Arbitration and Jurisdiction

(i)Without prejudice to Clause (b) above, the Company and the Debenture Trustee shall endeavor to settle any dispute, controversy or claim arising out of or relating to the Transaction Documents or any related agreement or other document or the validity, interpretation, breach or termination thereof ("Dispute"), through consultations and negotiations by their respective chief executive officers (or person of equivalent designation).

(ii) If no settlement can be reached through consultations of the Company and the Debenture Trustee within 30 (thirty) days of one party delivering a written notice of the Dispute to the other party, then such matter shall, be resolved and finally settled in accordance with the provisions of the Indian Arbitration and Conciliation Act, 1996 as may be amended from time to time or its reenactment and the rules made thereunder (the "Arbitration Act"). The Company and the Debenture Trustee consent to a single, consolidated arbitration for all Disputes that may at the time exist. The arbitral tribunal shall be composed of one arbitrator selected by mutual agreement of the Company and the Debenture Trustee. In the event that the Company and the Debenture Trustee are unable to agree upon a sole arbitrator, then the Company shall appoint 1 (One) arbitrator and the Debenture Trustee (on the instructions of the Super Majority or with the authority of the Super Majority Resolution or on the instructions of the Majority Debenture Holders or with the authority of the Majority Resolution of the relevant Series/Tranche in case the Dispute arises in respect of one Series/Tranche, as the case may be) shall jointly appoint 1 One) arbitrator and the 2 (Two) appointed arbitrators shall appoint the third arbitrator who shall be the presiding arbitrator. The cost of arbitration shall be borne by the Company and the Debenture Trustee equally (however Debenture Trustee may recover its share of the cost from the Debenture Holder(s)) unless otherwise directed by the arbitrators. Provided however that, in the event any Dispute under this Clause (c), arises from or in connection with any failure or default by the Debenture Trustee to perform any of its obligations under the Transaction Documents, the Debenture Trustee hereby agrees and undertakes that the costs of arbitration of such Dispute shall be borne by the Debenture Trustee.

(iii)The arbitration proceedings shall be conducted in the English language and any document not in English submitted by the Company or the Debenture Trustee shall be accompanied by an English translation. The arbitration proceedings shall be held in Mumbai. The arbitrator shall determine the Dispute in accordance with the laws of India. The text of the award shall be in English.

(iv)For the purposes of arbitration mentioned in this Clause (c), the courts in Mumbai in the State of Maharashtra shall have jurisdiction in respect of any suit, petition, reference or other filing permitted or required to be made pursuant to the Arbitration and Conciliation Act, 1996 in respect of the matters arising out of the Transaction Documents

Tranche Placement Memorandum Date: 23rd December

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Due Diligence Certificate	The Issuer shall submit the due diligence certificate provided by the Trustee, to BSE in accordance with the applicable SEBI regulations, including but not limited to the SEBI circular dated November 03, 2020 (bearing reference no SEBI/HO/MIRSD/CRADT/CIR/P/2020/218).			
	Such due diligence ce	ortificate will be annexed to relevant Tranche Placement Memors	andum.	
	for each Tranche/ Seri			
Mode of bidding in the issue	Open bidding			
Manner of settlement		scribed by the Electronic Book Mechanism Guidelines (Refer det	ails	
Settlement cycle	Settlement shall be on			
Manner of allotment	Uniform Yield			
Minimum Bid Lot	Rs.1,00,00,000 (Rupe	es One Crore Only) and in the Multiples of Rs.1,00,000/- (Rup	ees	
	One Lakhs Only) there			
Terms and conditions of debenture	Please refer to Annexure VI of the Shelf Placement Memorandum.			
trustee agreement including fees				
charged by debenture trustees(s),				
details of security to be created and				
process of due diligence carried out	İ			
by the debenture trustee	15 " "	Defendantian on (Toursel and (Dodomation Date)		
Terms of raising of securities	Duration, if	Refer section on 'Tenor' and 'Redemption Date'		
	applicable:	above		
	Rate of Interest:	Refer section on 'Coupon Rate' above		
	Mode of Payment	Refer section on 'Settlement mode of the		
	I mode of raymone	Instrument' above		
	-Mode of	Refer section on 'Settlement mode of the		
	Repayment	Instrument above	<u>.::::::</u>	

The Issuer shall maintain hundred percent, security cover sufficient to discharge the principal amount at all times for the non-convertible debt securities issued. The Company shall provide a half-yearly certificate regarding maintenance of hundred percent security cover including compliance with all the covenants, in respect of listed non-convertible debt securities, by the statutory auditor, along with the half-yearly financial results.

General Notes:

- a. If there is any change in Coupon Rate pursuant to any event including lapse of certain time period or downgrade in rating, then such new Coupon Rate and events which lead to such change shall be disclosed by the Company.
- b. The list of documents which has been executed in connection with the issue and subscription of debt securities is annexed with this Tranche Placement Memorandum.
- c. While the debt securities are secured to the tune of 100% of the principal and interest amount or as per the terms of the Disclosure Documents, in favour of Debenture Trustee, it is the duty of the Debenture Trustee to monitor that the Security is maintained.

Tranche Placement Memorandum Date: 23^{rd} December 2022

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Illustration of Cashflows

Name of the Issuer	Kotak Mahindra Investments Limited		
Face Value (per security)	Rs.1,00,000/- (Rupees One Lakhs Only) per Debenture		
Deemed Date of Allotment	January 27, 2023		
Tenure and Redemption Date	Tenure: 1182 Days Redemption Date: April23, 2026	Tenure :1208 Days Redemption Date: May 19, 2026	
Coupon Rate	7.9915%	Not Applicable	
Frequency of the interest payment with specified dates	Annually and on Maturity January 27, 2024 January 27, 2025 January 27,2026 April 23, 2026	Not Applicable	
Day Count Convention	Actual/Actual		

Illustration of Cash Flows per Debenture: Kotak Mahindra Investments Limited 7.9915% April 23, 2026

Cash flows	, Date	No of days in coupon period / principal	Denominator (No. of days) for Coupon	Amount in Rs. Per debenture of Rs. 1 lakh
		period	calculation	
First Coupon	January 27, 2024	365	365	7,991.50
Second Coupon	January 27, 2025	366	366	7,991.50
Third Coupon	January 27, 2026	365	365	7,991.50
Final Coupon	April 23, 2026	86	365	1,882.93
Principal	April 23, 2026			1,00,000.00

Interest payments would be rounded off to nearest rupee

Tranche Placement Memorandum Date: 23rd December

THIS TRANCHEPLACEMENT MEMORANDUM HAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014 AS AMENDED FROM TIME TO TIME

Interest Payment	To be decided	To be decided	To be decided	To be decided
Interest Payment	To be decided	To be decided	To be decided	To be decided
Principal	23-04-2026	1182		1,00,000

Illustration of Cash Flows per Debenture: Series III

Cash flows	Date	No of days in coupon period / principal period	Denominator (No. of days) for Coupon calculation	Amount in Rs. Per debenture of Rs. 10 lakhs
Principal	19-05-2026	1208		10,00,000 (to be decided)

MANNER OF SETTLEMENT

- The eligible investors should complete the funds pay-in to the designated bank account of the Indian Clearing Corporation Limited (ICCL) by 10:30 am T+1 day.
- The participants must ensure to do the funds pay-in from the same bank account which is updated by them in the EBP Platform while placing the bids.
- The Designated Bank Accounts of ICCL are as under:

*Since	would be falling on	, interest payment due on that day will be made on the next working day
(as ner	SEBI's Operational Circular), All other inte	rest calculations remain same

MANNEROFSETTLEMENT

- The eligible investors should complete the funds pay-in to the designated bank account of the (•lby 10:30 am (•lday.
- The participants must ensure to do the funds pay in from the same bank account which is updated by them in the EBP Platform while placing the bids.
- The Designated Bank Accounts of [•lare as under:

M aff) and		
NameofBank		
FSC Code		
. 1000000		i i
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Tranche Placement Memorandum Date: 23rd December

THIS TRANCHEPLACEMENT MEMORANDUM HAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014 AS AMENDED FROM TIME TO TIME

Account number	
Name_of beneficiary	

- Intheevent of the issue getting withdrawn, the funds refund would be initiated on T+1 day.
- Incase of mismatch in the bank account details between biding platform and the bank account from which payment is done by the eligible investors, the
 payment would be returned back by the EBP. Further, pay-in received from any other bank account may lead to cancellation of bid and consequent
 debarment of the bidder from accessing EBP Platform as per the Operating Guidelines of the EBP.
- · Securities Settlement: Depositories will credit the securities to the demat account of the respective investor.

For Kotak Mahindra Investments Limited

Authorised Signatory Date: 23-01-2023

Encl:

- 1. Disclosure prescribed under PAS-4 of Companies (Prospectus and allotment of securities) Rules, 2014
- 2. Due Diligence Certificate for Tranche [1] Debentures issued by the Debenture Trustee
- 3. Press Release for Credit Rating and Rating Rating Rationale
- 4. Listofdocuments executed in relation to the baue
- 5. The Limited Review Financial Statements as on 30.09.2022

Particulars	As at September 30th, 2022	As at March 31st, 2022	As at March 31st, 2021	As at March 31st, 2020
ASSETS				
Financial assets				
Cash and cash equivalents	36,035.76	36,964.89	14,691.83	1,58,990.51
Bank Balance other than cash and cash equivalents	46.06	45.03	42.9	1,497.07
Receivables				
(I) Trade receivables	55.28	72.87	122.85	58.78
(II) Other receivables	215.19	214.67	594.51	382.25
Loans	6,75,790.70	6,66,846.66	6,20,983.57	5,35,036.55

Tranche Placement Memorandum Date: 23rd December

Total financial assets	9,15,625.39	9,63,983.31	7,81,279.83	7,79,348.00
Non-financial assets				
Current Tax assets (Net)	2,909.05	1,702.42	1,517.82	995.19
Deferred Tax assets (Net)	2,445.43	2,149.62	3,200.07	2,911.86
Property, Plant and Equipment	73.69	87.40	127.26	218.75
Intangible assets under development	4.18	3.25	3.3	333.43
Other intangible assets	111.35	192.67	320.89	18.82
Other Non-financial assets	162.65	245.12	270.46	241.68
Total Non-financial assets	5,706.35	4,380.48	5,439.80	4,719.73
Total Assets	9,21,331.74	9,68,363.79	7,86,719.63	7,84,067.73
LIABILITIES AND EQUITY				
LIABILITIES				
Financial liabilities	emen menengi na meneneng puning meng mengani di digemela di digenah	end great products and any translation of a second programming to make a supply interested as	estantii etamii suh kupistanun en tunamus kivasuu epunistasi kukuta	in transmission to the part of the control of the c
Derivative financial instruments	2,982.88		1524.25	5,441.02
Payables				
(I) Trade payables (i) total outstanding dues of micro enterprises and small	_	-		
enterprises (ii) total outstanding dues of creditors other than micro enterprises and small enterprises	765.81	311.07	667.17	2,834.8
(II) Other payables (i) total outstanding dues of micro enterprises and small enterprises	-	-	-	-
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	1,104.00	1,198.27	251.32	1,440.7
Debt securities	3,75,760.82	3,93,287.04	2,55,442.86	3,06,140.5
Borrowings (Other than Debt Securities)	2,56,148.10	3,03,082.87	2,96,822.12	2,63,996.5
Subordinated Liabilities	21,090.21	20,234.24	20,239.62	20,241.9
Other Financial liabilities	54.53			-

Tranche Placement Memorandum Date: 23rd December 2022

Total financial liabilities	6,57,906.34	7,18,113.49	5,74,947.34	6,00,095.60
Non-Financial liabilities				
Current tax liabilities (Net)	2,443.11	2,427.98	3,159.26	852.9
Provisions	745.68	1,053.29	1,302.83	676.18
Other non-financial liabilities	475.77	531.06	506.18	755.02
Total Non-financial liabilities	3,664.56	4,012.33	4,968.27	2,284.10
EQUITY				
Equity Share Capital	562.26	562.26	562.26	562.26
Other equity	2,59,198.57	2,45,675.71	2,06,241.76	1,81,125.77
Sub total	2,59,760.83	2,46,237.97	2,06,804.02	1,81,688.03
Total Liabilities and equity	9,21,331.74	9,68,363.79	7,86,719.63	7,84,067.73

	Particulars	For the three month ended Septembe r 30, 2022	For the Year ended March 31, 2022	For the Year ended March 31st, 2021	For the year ended March 31st, 2020	For the year ended March 31st, 2019
	REVENUE FROM OPERATIONS					
(i)	Interest income	39,605.97	79,595.35	70,893.03	100,340.39	91,440.80
(ii)	Dividend income	84.64	204.12	*	340.29	125.94
(iii)	Fees and commission income	-	•	799,77	427.81	327.89
(iv)	Net gain/(loss) on financial instruments	1,177.11	8,605.06	4,213.66	2,827.40	3,728.04

Tranche Placement Memorandum Date: 23rd December 2022

(VI)	Profit/(loss) before tax	19,697.27	53,212.33	33,610.92	33,359.06	30,839.5
(V)	Total expenses	21,617.20	36,218.84	42,517.78	71,713.38	65,318.7
(IV)	Other expenses	1,464.30	3,117.80	3,351.46	3,116.06	2,775.94
(v)	Net loss on fair value changes	176.31	-	*	-	-
(iv)	Depreciation, amortization and impairment	107.64	221.76	208.28	93.73	8
(iii)	Employee Benefits expenses	1,951.10	3,472.40	3,063.03	3,026.04	2,726.57
(ii)	Impairment on financial instruments	1,673.01	-5,276.10	3,347.58	5,580.46	2,614.31
(i)	Finance costs	16,244.84	34,682.98	32,547.43	59,897.09	57,113.96
	EXPENSES					
(111)	Total income (I + II)	41,314.47	89,431.17	76,128.70	105,072.44	96,158.36
(II)	Other income	264.51	285.83	214.63	1,040.20	210.28
(i)	Total revenue from operations	41,049.97	89,145.34	75,914.07	104,032.24	95,948.08
(vi)	Others	182.25	630.7	7.61	96.35	325.41
(v)	Net gain on derecognition of financial instruments under amortised cost category	-	110.11	-	-	-

Tranche Placement Memorandum Date: 23rd December 2022

	Tax expense					
	(1) Current tax	-4,902.89	-12,471.53	8,879.85	-9,459.99	-11,294.93
	(2) Deferred tax	-147.79	-1,125.75	287.61	236.94	513.36
The second secon	Total tax expense (1+2)	-5,050.68	-13,597.28	8,592.24	-9,223.05	-10,781.57
TANKS .	Profit/(loss) for the year (V+VI)	14,646.60	39,615.05	25,018.68	24,136.01	20,058.01
	Other comprehensive income					
	(A) Items that will not be reclassified to profit or loss					
	(i) Remeasurements of the defined benefit plans	15.29	-36.37	-1.9	-19.87	-45.57

Tranche Placement Memorandum Date: 23rd December 2022

THIS TRANCHEPLACEMENT MEMORANDUM HAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014 AS AMENDED FROM TIME TO TIME

	(ii) Income tax relating to above items	-3.85	9.15	0.48	5	15.93
	Total (A)	11.44	-27.22	-1.42	-14.87	-29.64
	(B) Items that will be reclassified to profit or loss					
	(i) Debt Instruments through Other Comprehensive Income		-	-0.53	-37.44	727.17
	Financial Instruments measured at FVOCI	-1,540.34	256.55			
	(ii) Income tax relating to items that will be reclassified to profit or loss	387.67	6.15	0.13	13.09	254.1
er gegen er den gementelskept met gemeintelskept met gemeintelskept gemeintelskept gemeintelskept gemeintelske Generaliset	Total (B)	-1,152.67	-190.4	-0.4	-24.35	-473.07
	Other comprehensive income (A + B)	-1,141.23	-217.62	-1.82	-39.22	-502.71
	Total Comprehensive Income for the period (XIII+XIV)	13,505.37	39,397.43	25,016.86	24,096.79	19,555.30
	Earnings per equity share - Basic and Diluted (Rs.)	131.76	704.57	444.97	429.27	356.74
L		I	1	· I	1	

STATEMENT OF CASH FLOW FOR THE YEAR ENDED MARCH 31, 2022 (Audited), MARCH 31, 2021 (Audited) & MARCH 30, 2020 (Audited) (Rs. In Lakhs)

(Amount in Lakhs)

Tranche Placement Memorandum Date: $23^{\rm rd}$ December 2022

Particulars	For the year ended March 31st, 2022	For the year ended March 31st, 2021	For the year ended March 31st, 2020
Cash flow from operating activities		ZUZ I	100000000000000000000000000000000000000
Profit before tax			
	53,212.33	33,610.92	33,359.06
Adjustments to reconcile profit before tax to net cash generated			
from / (used in) operating activities	204 = 20	000.00	00.70
Depreciation and amortization expense	221.76	208.28	93.73
Dividend Received	(204.12)	- (7.04)	(340.29)
Profit on Sale of Property, Plant and Equipment	(7.98)	(7.61)	(7.00)
Impairment on financial instruments	(5,276.10)	3,347.58	5,580.46
Net gain/ (loss) on financial instruments at fair value through profit or loss	(8,605.06)	(4,176.60)	(3,454.47)
Interest on Borrowing	34,682.98	32,547.43	59,897.09
Interest on Borrowing paid	(35,413.30)	(37,182.90)	(56,871.57)
ESOP Expense	36.52	99.13	131.19
Remeasurements of the defined benefit plans	(36.37)	(1.90)	(19.87)
Debt Instruments through Other Comprehensive Income	(256.55)	(0.53)	(37.44)
Operating profit before working capital changes	<u></u>	(/	(
	38,354.11	28,443.80	38,330.89
Working capital adjustments	7117. -		22-11000034105555-277779697774-00477-6096177796
(Increase) / Decrease in Bank Balance other than cash and	(2.13)	1,454.46	21,305.86
cash equivalent (Increase) / Decrease in Loans	(40,782.17)	(87,773.37)	3,24,790.95
(Increase) / Decrease in Receivables	441.16	(282.70)	278.28
(Increase) / Decrease in Other Financial Assets	(0.06)	(25.00)	(90.00)
(Increase) / Decrease in Other Non Financial Assets	25.34	(28.78)	69.54
Increase / (Decrease) in Trade payables	(15.37)	(2,167.63)	2,445.03
Increase / (Decrease) in other payables	606.21	(1,189.42)	922.79
Increase / (Decrease) in other non-financial liabilities	24.88	(248.84)	(555.29)
Increase / (Decrease) provisions	(249.54)	626.65	(20.76)
(Increase) / Decrease in unamortized discount	23,226.57	14,800.86	38,733.44
(Walterson Land and Control of Co	(16,725.11)	(74,833.77)	387,879.84
	(10)120111	(1.1)000111)	301,010.04
Net Cash (used in) / generated from operations	21,629.00	(46,389.97)	4,26,210.73
Income tax paid (net)	(13,387.41)	(7,096.09)	10,781.22
Net cash (used in) / generated from operating activities	8,241.59	(53,486.06)	4,15,429.51
	0,271.00	(40).100100)	1,10,120.01
Cash flow from investing activities			
Purchase of investments	(4,533,177.89)	(2,648,612.42)	(95,87,025.71
Sale of investments	4,419,219.09	2,583,776.72	96,10,346.44

Tranche Placement Memorandum Date: 23rd December 2022

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Interest on Investments	7,528.03	6,069.75	6,924.57
Purchase of Property, Plant and Equipment	(85.58)	(151.63)	(451.82)
Sale of Property, Plant and Equipment	39.91	70.50	15.05
Dividend on investments	204.13	-	340.29
Net cash (used in) / generated from investing activities	(106,272.31)	(58,847.08)	30,148.82
O I Down from the market the co			
Cash flow from financing activities	243,049.36	120,482.42	1,74,089.5
Proceeds from Debt Securities		1 '	1 ' '
Repayment of Debt Securities	(115,669.29)	(178,230.94)	(1,81,125.81)
Intercorporate Deposit issued	29,003.36	92,000.00	1,15,300.00
Intercorporate Deposit Redeemed	(27,003.36)	(109,400.00)	(1,21,350.00)
Commercial Paper issued	2,268,427.96	873,262.34	5,59,272.67
Commercial Paper Redeemed	(2,257,000.00)	(863,764.49)	(8,83,023.48)
Term Loans drawn	20,000.10	30,000.00	-
Term Loans Paid	(30,000.00)	-	-
Increase/(Decrease) in Bank overdraft(Net)	(10,500.01)	3,656.99	22,856.36
Net cash (used in) / generated from Financing Activites	120,308.12	(31,993.68)	3,13,980.76
Net (decrease) / increase in cash and cash equivalents	22,277.40	(144,326.82)	1,31,597.57
Cash and cash equivalents at the beginning of the year	14,694,70	159,021,52	27,423.95
Cash and cash equivalents at the end of the year	36,972.10	14,694.70	1,59,021.52
Reconciliation of cash and cash equivalents with the			
balance sheet			
Cash and cash equivalents as per balance sheet (refer note 2)	00.070.40	TT OOT TO	4 = 0 0 0 4 = -
Balances with banks in current account	36,972.10	14,694.70	1,59,021.52
Cash and cash equivalents as restated as at the year end	36,972.10	14,694.70	1,59,021.52
* Cash and cash equivalents shown in Balance Sheet is net of ECL provision of Rs. 7.21 lakhs as at March 31st, 2022 (Previous year: Rs. 2.87 lakhs)			

Key Operational and Financial Parameters on a Consolidated and Standalone Basis:

Key Operational and Financial Parameters as at March 31, 2022 and September, 2022				
Particulars	As at September 30th, 2022	As at March 31st, 2022	As at March 31st, 2021	As at March 31st, 2020
Balance Sheet				
Net Fixed assets	189.22	283.32	451.45	570.99

Tranche Placement Memorandum Date: 23rd December 2022

THIS TRANCHEPLACEMENT MEMORANDUM HAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014 AS AMENDED FROM TIME TO TIME

	4,03,344.			
Current assets	46	4,61,667.03	4,19,702.00	4,56,281.38
	5,17,798.			
Non-current assets	05	5,06,413.44	3,66,566.18	3,27,215.36
Total assets	9,21,331.73	9,68,363.79	7,86,719.63	7,84,067.73
Non-Current Liabilities (including maturities of long-term borrowings and short-term borrowings)				
Financial liabilities (borrowings, trade payables, and other financial)	3,47,669,36	2,92,459.48	1,97,603.33	1,54,139.20
Provisions	373.60	401.14	899.59	345.69
Deferred tax liabilities (net)		~4	_	7
Other non-current liabilities	2,982.88	-	-	-
Current Liabilities (including maturities of long-term borrowings)			V-V-V	
Financial liabilities (borrowings, trade payables, and				
other financial)	3,07,254.11	4,25,654.01	3,77,344.01	4,45,956.40
Provisions	372.07	652.15	403.24	330.49
Current tax liabilities (net)	2,443.11	2,427.98	3,159.26	852.9
Other current liabilities	475.77	531.06	506.18	755.02
Equity (equity and other equity)	2,59,760.83	2,46,237.97	2,06,804.02	1,81,688.03
Total equity and liabilities	9,21,331.73	9,68,363.79	7,86,719.63	7,84,067.73

Financial Sector Entities: Standalone basis (Rs. In Lakhs)

Profit and Loss	For the quarter ended Sep 30th, 2022	For the year ended March 31st, 2022	For the year ended March 31st, 2021	For the year ended March 31st, 2020
	20,190.46			
Total revenue		89,431.18	76,128,70	1,05,072.44
	19,976.56	, , , , , , , , , , , , , , , , , , , ,		
from operations		89,145.34	75,914.07	1,04,032.24
	213.90			
Other income	***************************************	285.83	214.63	1,040.20

Tranche Placement Memorandum Date: 23rd December

1	10,223.92	20.049.04	40 547 70	71,713.38
Total Expenses	0.000.54	36,218.84	42,517.78	11,113.30
Total comprehensive income (total revenue - total expense)	9,966.54	53,212.33	33,610.92	33,359.06
Profit / loss after tax	7,408.11	39,615.05	25,018.68	24,136.01
Other comprehensive income	-24.77	217.62	-1.82	-39.22
Total comprehensive income for the year	7,383.34	39,397.43	25,016.86	24,096.79
Earnings per equity share: (a) basic; and (b) diluted				
	131.76	704.57	444.97	429.27
Continuing operations		704.07	717.01	(20.27
Discontinued operations		-	444.97	429.27
Total Continuing and discontinued operations	131.76	704.57	444.97	429.27
Cash Flow				
Net cash generated from operating activities	13,561.39	8,241.59	-53,486.06	4,15,429.51
Net cash used in /generated from investing activities	58,606.59	1,06,272.31	-58,847.08	30,148.82
HIVESTING ACTIVITIES	-73,097.29	***************************************		
Net cash used in financing activities		1,20,308.12	-31,993.68	-3,13, 980.76
	36,972.10	14,694.70	1,59,021.52	27,423.95
Cash and cash equivalents	36,042.79			
Balance as per statement of cash flows		36,972.10	14,694.70	1,59,021.52
Additional Information				
Net worth	2,59,760.83	2,46,237.97	2,06,804.02	1,81,688.03
	36,035.76	36,964.89	14,691.83	1,58,990.51
Cash and Cash Equivalents	1,75,202.49			
Current Investments	6,97,334.93	2,19,558.97	99,101.57	52,445.19
Assets Under Management	0,37,004.30	7,13,314.28	6,74,646.30	5,84,757.72
Off Balance Sheet Assets	*	MA.	_	
Total Debts to Total assets	70.88%	74,00%	72.77%	75.30%
Debt Service Coverage Ratios (Profit	1.90	2.14	1.77	1.4
after tax + Interest paid) / Interest Paid	39,605.97			
Interest Income		79,595.35	70,893.03	1,00,340.39

Tranche Placement Memorandum Date: 23^{rd} December 2022

1	16,244.84	1	l I	1
Interest Expense		34,682.98	32,547.43	59,897.09
Interest service coverage ratio (Profit after tax + Interest paid) / Interest Paid	1.90	2.14	1.77	1.4
	1,673.01	-	1.77	1,4
Provisioning & Write-offs		5,276.10	3,347.58	5,580.46
Bad debts to Account receivable ratio	-	-	-	-
Gross NPA (%)#	1.61%	1,23%	1,12%	1,26%
Net NPA (%)#	0.78%	0.54%	0.49%	0.74%
Tier I Capital Adequacy Ratio (%)#	33.79%	31.87%	29.34%	24.97%
Tier II Capital Adequacy Ratio (%)#	2.56%	2.30%	3.38%	3.77%