THIS TRANCHE PLACEMENT MEMORANDUM HAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014, AS AMENDED FROM TIME TO TIME.

## TRANCHE PLACEMENT MEMORANDUM

KOTAK MAHINDRA INVESTMENTS LIMITED
CIN: U65900MH1988PLC047986
RBI Registration Number: B-13.01356
PAN Number: AAACH1075K
(Incorporated on $5^{\text {th }}$ July 1988, in Mumbai, a company within the meaning of the Companies Act, 1956 and registered with the Reserve
Bank of India as a Non-Banking Financial Company)
Registered Office: 27 BKC, C27, G Block, Bandra Kurla Complex, Bandra East, Mumbai- 400051 Tel: 022-43360000
Corporate Office: 3rd Floor 12BKC, C-12 G Block Bandra Kurla Complex ,Bandra East, Mumbai -400051;
Tel: 022 62185358/62185356/6218 5357/62185352 Fax: 02262215400
Website: www.kmil.co.in ;
Compliance Officer: Mr. Jignesh Dave, Contact details of Compliance Officer: 022-62185307, Email id: jignesh.dave@kotak.com

Tranche Placement Memorandum for Tranche No. SPM1121/01 under Shelf Placement Memorandum dated November 24, 2021
Date: November 24, 2021

## Type of Placement Memorandum: Private Placement

Private Placement of upto 5500 (Five Thousand Five Hundred) Secured, Rated, Listed, Redeemable Non-Convertible Debentures ("Tranche 1 Debentures") of the face value of Rs. $10,00,000 /$ - (Rupees Ten Lakh only) each for cash aggregating upto Rs. $550,00,00,000$ - (Rupees Five Hundred and Fifty Crore only) issued under the Shelf Placement Memorandum dated November 24, 2021 as amended / supplemented from time to time.

This Tranche Placement Memorandum is issued in terms of and pursuant to the Shelf Placement Memorandum dated November 24, 2021. All the terms, conditions, information and stipulations contained in the Shelf Placement Memorandum are incorporated herein by reference as if the same were set out herein. Investors are advised to refer to the same. This Tranche Placement Memorandum must be read in conjunction with the Shelf Placement Memorandum and the Private Placement Offer Cum Application Letter. All capitalised terms used but not defined herein shall have the meaning ascribed to them in the Shelf Placement Memorandum.

This Tranche Placement Memorandum contains details of this Tranche of private placement of Tranche SPM1121/01 Debentures and any material changes in the information provided in the Shelf Placement Memorandum, as set out herein. Accordingly, set out below are the updated particulars / changes in the particulars set out in the Shelf Placement Memorandum, which additional / updated information / particulars shall be read in conjunction with other information / particulars appearing in the Shelf Placement Memorandum. All other particulars appearing in the Shelf Placement Memorandum shall remain unchanged.

| Tranche Placement Memorandum | Private \& Confidential |
| :--- | :---: |
| Date; November 24, 2021 | For Private Circulation Only |

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## CREDIT RATING

Details of credit rating along with reference to the rating letter issued (not older than one month on the date of the opening the issue) by the rating agencies in relation to the Issue is disclosed as follows. The detailed press release of the Credit Rating Agencies along with rating rationale(s) adopted (not oider than one year on the date of opening of the issue) is also disclosed:

Date of Rating Letters: November 8, 2021 by CRISIL Ratings Limited
Date of Rating Rationale / Press Release of Ratings: August 6, 2021 by CRISIL Ratings Limited
Press Release and Rating Rationale: As Annexed hereto

## SECTION I

## UPDATED FINANCIAL INFORMATION

Any changes in Section F (Financial Information) of the Shelf Placement Memorandum:

## A. Gross Debt: Equity Ratio of the Company

| Before the Issue | $3.40: 1$ (approx.) |
| :--- | :--- |
| After the Issue | $3.6: 1$ (approx.) |

B. A columnar representation of the audited financial statements (i.e. Profit \& Loss statement, Balance Sheet and Cash Flow statement) both on a standalone and consolidated basis for a period of three completed years which shall not be more than six months old from the issue opening date, as applicable.

## Standalone Audited Financial Statement

None

## Consolidated Audited Financial Statement

As on even date, the Issuer does not have any subsidiary. The standalone and consolidated financial information would be the same and the Financial Information as disclosed above shall apply.
C. Unaudited financial information for stub period.
[Listed issuers (whose debt securities or specified securities are listed on recognised stock exchange(s)) in compliance with the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, may disclose unaudited financial information for the stub period in the format as prescribed therein with limited review report in the placement memorandum, as filed with the stock exchanges, instead of audited financial statements for stub period, subject to making necessary disclosures in this regard in placement memorandum including risk factors.]

Please find attached in Annexure I The Limited Review Financial Statements as on 30.9.2021

## D. Any other changes

None

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## SECTION II

## OTHER MATERIAL CHANGES

Any other material changes in the information contained in the Shelf Placement Memorandum:
None

## SECTION III

## SUMMARY TERM SHEET FOR TRANCHE [•] DEBENTURES

| Security Name (Name of the nonconvertible securities which includes (Coupon/dividend, Issuer Name and maturity year) e.g. 8.70\% XXX 2015. | Series I <br> Kotak Mahindra Investments Limited 0\% NCD 05 Dec 2023 | Series II <br> Kotak Mahindra Invesiments Limited 5.90\% NCD 03 Dec 2024 |
| :---: | :---: | :---: |
| Issuer | Kotak Mahindra Investments Limited |  |
| Type of Instrument | Secured, Rated, Listed, Redeemable, Non-convertible Debentures |  |
| Nature of Instrument | Secured |  |
| Seniority | Senior |  |
| Mode of Issue | Private placement |  |
| Eligible Investors | Please refer paragraph "Who can apply" of the Shelf Placement Memorandum |  |
| Details of Arrangers (if any) | Series I | Series II |
|  | Not Applicable | Name: LKP Securities Ltd. <br> Address: 1302/1304, 13th Floor, Raheja Centre Buliding, Free Press Marg, Nariman Point, Mumbai - 400021 <br> Landline: 022-62501130 / 31 / 66306555 <br> Mobile: +91-7506260830 <br> Website: www.lkpsec.com |
| Details of Underwriter (if any) | Not Applicable |  |
| Details of Guarantor (if any) | Not Applicable |  |
| Listing | The Tranche SPM1121/01 Debentures are proposed to be listed on the Wholesale Debt Market (WDM) Segment of the BSE Ltd within a maximum period of 4 (Four) trading days from the Issue Closing Date. <br> In accordance with the SEBI Debt Listing Regulations, in case of a delay by the Company in listing the Tranche SPM1121/01 Debentures beyond 4 (Four) trading days from the Issue Closing Date, the Company shall (i) make payment to the Debenture Holders of 1\% (One Percent) per annum over the Coupon Rate from the Deemed Date of Allotment till the listing |  |

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| to any entity who is a 'group company' then disclosures shall be made in the following format: |  |  |
| :---: | :---: | :---: |
| Coupon Rate | Series I | Series II |
|  | NotApplicable | 5.90\%p.a. |
| Step Up/Step Down Coupon Rate | NotApplicable |  |
| Coupon Payment Frequency | Series I | Series III |
|  | NotApplicable | Annually and at maturity |
| Coupon Payment Dates | Series I | Series II |
|  | Not Applicable | First Coupon Date: 29 November 2022 Second Coupon Date: 29 November 2023 Third Coupon Date: 29 November 2024 Final Coupon Date: 3 December 2024 |
| Coupon Type | Series I | Series II |
|  | NotApplicable | Fixed |
| Coupon Reset Process (including rates, spread, effective date, interest rate cap and floor etc.) | Not Applicable |  |
| Day Count Basis | Actual/ Actual |  |
| Interest on Application Money | Interest at the respective Coupon Rate (subject to deduction of income tax under the provisions of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, as applicable) will be paid to the applicants on the application money for the Tranche SPM0921/02 Debentures for the period starting from and including the date of realization of application money in the Issuer's bank account up to one day prior to the Deemed Date of Allotment. |  |
| Default Interest Rate | In case of default in payment of Coupon and/ or redemption of the principal amount of the Debentures on the respective due dates, additional interest of at least $2 \%$ (Two Percent) per annum over and above the Coupon Rate shall be payable by the Company for the defaulting period until the defaulted amount together with the delay penalty is paid. <br> Where the Company fails to execute the trust deed within the period specified by SEBI, then without prejudice to any liability arising on account of violation of the provisions of the Securities and Exchange Board of India Act, 1992 and the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021, the Company shall also pay interest of at least $2 \%$ (Two Percent) per annum or such other rate, as specified by SEBI to the Debenture Holders, over and above the Coupon Rate, till the execution of the Trust Deed. |  |
| Tenor | Series I | Series II |
|  | 736 days | 1100 days |
| Redemption Date | Series I | Series II |
|  | 05 December, 2023 | 03 December, 2024 |
| Redemption Amount | Rs. $10,00,000$ - (Rupees Ten Lakhs Only) per Debenture |  |
| Redemption Premium/ Discount | NotApplicable |  |
| Issue Price | Series I | Series II |
|  | Rs. $8,98,520$ - (Rupees Eight Lakhs Ninety Eight Thousand Five Hundred and Twenty Only) per Debenture | Rs. $10,00,000 /$ - (Rupees Ten Lakhs Only) per Debenture |

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| Discount at which security is issued and the effective yield as a result of such discount. | Series I | Series II |
| :---: | :---: | :---: |
|  | Rs.1,01,480/- (Rupees One Lakh One Thousand Four Hundred and Eighty Only) per Debenture Effective Yield: 5.45\% p.a. | Not Applicable |
| Put Option Date | Not Applicable |  |
| Put Option Price | Not Applicable |  |
| Call Option Date | Not Applicable |  |
| Call Option Price | Not Applicable |  |
| Put Notification Time | Not Applicable |  |
| Call Notification Time | Not Applicable |  |
| Rollover Option | Not Applicable |  |
| Face Value | Rs. $10,00,0001$-(Rupees Ten Lakhs Only) per Debenture |  |
| Minimum Application and in multiples of _ Debt securities thereafter | 10 Debentures and in multiples of 1 Debenture thereafter. |  |
| Issue Timing | 10.30 am to 11.30 am |  |
| Issue/ Bid Opening Date | Friday, 26 November 2021 |  |
| Issue/ Bid Closing Date | Friday, 26 November 2021 |  |
| Date of earliest closing of the issue, if any. | Not Applicable |  |
| Pay-in Date | Monday, 29 November 2021 |  |
| Deemed Date of Allotment | Monday, 29 November 2021 |  |
| Issuance mode of the Instrument | Demat only |  |
| Trading mode of the Instrument | Demat only |  |
| Setllement mode of the Instrument | The pay-in of subscription monies for the Debentures shall be made by way of transfer of funds from the bank account(s) of the eligible investors (whose bids have been accepted) as registered with the EBP into the account of the relevant Clearing Corporation, in accordance with the procedure and timelines prescribed in the Electronic Book Mechanism Guidelines and the Operational Guidelines of the EBP. <br> For amounts payable by the Issuer to any Debenture Holder pursuant to the terms of the Transaction Documents, Cheque(s)/ Demand Draft (DDs)/ electronic clearing services (ECS)/credit through RTGS / NEFT system/funds transfer to the specified bank account of the Debenture Holder shall be the mode of settlement. |  |
| Depository(ies) | NSDL and CDSL |  |
| Business Day | Means any day of the week (excluding Saturdays, Sundays and any day which is a public holiday for the purpose of Section 25 of the Negotiable Instruments Act, 1881 ( 26 of 1881) (as may be amended/supplemented from time to time) and any other day on which banks are closed for customer business in Mumbai) on which the money market is functioning in Mumbai and "Business Days" shall be construed accordingly. |  |
| Business Day Convention | If the Due Date for payment of interest in respect of Tranche SPM1121/01 Debentures falls on a day that is not a Business Day, then the due date in respect of such payment of interest shall be on the immediately succeeding Business Day; however, the dates of the future interest payments in respect of such Tranche SPM1121/01 Debentures would be as per the schedule originally stipulated in the relevant Tranche Placement Memorandum. In other words, the subsequent interest payment schedule would not be disturbed merely because |  |

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|  | the payment date in respect of one particular interest payment has been postponed earlier because of it having fallen on non-Business Day <br> If the date for performance of any event or the Maturity Date/ Redemption Dates(s) in respect of such Tranche SPM1121/01 Debentures falls on a day that is not a Business Day, then the due date in respect of the performance of such event or the Maturity Date/ Redemption Dates(s) in respect of such Tranche SPM1121/01 Debentures shall be paid on the immediately preceding Business Day. |
| :---: | :---: |
| Disclosure of Interest/Dividend / redemption dates | Please see the section on 'Coupon Rate' and 'Redemption Date' above. |
| Record Date | The date which will be used for determining the Debenture Holder(s) who shall be entitled to receive the amounts due on any due date, which shall be the date falling 7 (Seven) (both dates excluding) working days prior to any due date. |
| All covenants of the issue (including side letters, accelerated payment clause, etc.) | As set out in Note 1 to the 'Summary Term Sheet' under the Shelf Placement Memorandum. |
| Description regarding Security (where applicable) including type of security (movablefimmovable/tangible etc.), type of charge (pledge/ hypothecation/ mortgage etc.), date of creation of securityllikely date of creation of security, minimum security cover, revaluation, replacement of security, interest to the debenture holder over and above the coupon rate as specified in the Trust Deed and disclosed in the Offer Document/Shelf Placement Memorandum. | Description of Security <br> The Debentures being issued under the Disclosure Documents shall be / have been secured by any or all of the following: (i) First pari passu registered Mortgage on the Immovable Property of the Company created under the Debenture Trust Deed; (ii) First pari passu charge in the nature of hypothecation over the Hypothecated Asset created under the Deed of Hypothecation; (iii) Any other security created by the Company in relation to the Debentures, including by way of mortgage over any immovable property, in favour of the Debenture Trustee. <br> "Minimum Security Cover" shall mean the Asset Cover Ratio of one times that is to be maintained in respect of the Tranche SPM1121/01 Debentures outstanding under this Tranche. <br> Asset Cover and its maintenance <br> (a) The Company shall, at all times, until the Final Settlement Date, ensure that the Asset Cover Ratio is maintained at or above the Minimum Security Cover at all times throughout the tenure of the Debentures i.e. it is never less than the Minimum Security Cover. <br> (b) Without prejudice to the generality of this provision, the Company shall, till the Final Settlement Date, for every Asset Cover Testing Date, be obligated to furnish to the Debenture Trustee, on or before the 45th day following the relevant Asset Cover Testing Date, a certificate from independent chartered accountant in such form and manner as may be stipulated by the Debenture Trustee, containing details and book value of the Security existing as on the Asset Cover Testing Date so as to evidence that the Asset Cover Ratio is being maintained at or above the Minimum Security Cover. <br> (c) The Company agrees that the Asset Cover Ratio shall be tested every quarter on the Asset Cover Testing Date, and in the event the Minimum Security Cover is not met on the Asset Cover Testing Date, the Company shall provide additional security ("Additional Security") within 90 (Ninety) days of the Asset Cover Testing Date and notify the Debenture Trustee in writing of the same, which notice shall include a description of such assets being provided as Additional Security. Such notice shall always be accompanied with a written confirmation by an independent chartered accountant addressed to the Debenture Trustee |

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that the Asset Cover Ratio for the Debentures shall be reinstated at or above the Minimum Security Cover, on providing such Additional Security. The Company may, at its discretion, also bring the Asset Cover Ratio to the stipulated level i.e., at or above the Minimum Security Cover, by reducing its debt without providing any Additional Security. The serving of such notice mentioned above and acknowledgement thereof shall effectuate such addition of the assets mentioned in the said notice to the Hypothecated Assets, without any further act, deed or writing and the charge in the nature of Hypothecation shall ipso facto extend to the Additional Security. It is clarified that any Additional Security so provided under this Clause will constitute and shall be deemed always to have constituted a part of the Hypothecated Assets. The description of the assets comprising the Additional Security specified by the Company to the Debenture Trustee in its letter(s) addressed to the Debenture Trustee shall be deemed to be the description of the assets which are to form part of the Hypothecated Assets pursuant to this Clause.

## Release of Mortgage Property

Notwithstanding anything contained in the Transaction Documents, in the event that: (i) the Company has at least provided one alternative Mortgage Property with a clear, marketable and mortgageable title and created and perfected a first ranking pari-passu mortgage and charge over such property in such manner and form as acceptable to the Debenture Trustee and by signing, executing, delivering, registering all such deeds, writings, acts, forms as may be necessary in this regard, and (ii) the Security is of a value greater than that required for the maintenance of the Asset Cover Ratio as per the confirmation provided by the independent chartered accountant in accordance with the Debenture Trust Deed with respect to the immediately preceding Asset Cover Testing Date, the Company shall be entitled to require the Debenture Trustee to release the other Mortgage Propertyfies or any part thereof such that the Security remaining after such release would be sufficient for maintenance of the Asset Cover Ratio at or above the Minimum Security Cover ("Released Mortgage Property"). The Company shall, for such release, issue a letter to the Debenture Trustee substantially in the format set out in the Debenture Trust Deed describing the Mortgage Propertylies to be released, which letter shall be duly acknowledged by the Debenture Trustee ("Release Request Letter of Mortgage").

The Debenture Trustee shall effectuate such release by re-assigning or re-conveying to the Company (at the cost of the Company) or to such other Person as the Company may request the Mortgage Property or such part thereof (as per the Release Request Letter of Mortgage) freed and discharged from the trusts and Security hereby created. The Debenture Trustee shall not be required to provide notice to or obtain consent from the Debenture Holders for such release, so long as no Event of Default has occurred and is continuing, and the Company has not defaulted in making payment of the Secured Obligation(s) and an independent chartered accountant confirms to the Debenture Trustee in writing that the Asset Cover Ratio shall be maintained at or above the Minimum Security Cover post such release. The Debenture Trustee shall not be liable for any consequences for having acted in terms hereof and having made such release. Provided that no such release shall be done unless and until the mortgage has been created and perfected as a condition precedent in this regard as required in terms of the Debenture Trust deed.

Released Mortgage Property shall not be construed to be part of the Security and the Company shall be entitled to deal with the same in the manner it deems fit.

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|  | Release of Excess Hypothecated Assets <br> Notwithstanding anything contained in the Transaction Documents, in the event that the Hypothecated Assets are of a book value greater than that required for the maintenance of the Asset Cover Ratio (basis the certificate issued by the independent chartered accountant in accordance with the Deed of Hypothecation in respect of the immediately preceding Asset Cover Testing Date), the Company shall be enitiled to require the Debenture Trustee to release the excess Hypothecated Assets such that the Hypothecated Assets remaining after such release would be sufficient for maintenance of the Asset Cover Ratio at or above the Minimum Security Cover ("Released Assets"). The Company shall, for such release, issue a letter to the Debenture Trustee substantially in the format set out in the Deed of Hypothecation describing the Hypothecated Assets to be released, which letter shall be duly acknowledged by the Debenture Trustee ("Release Request Letter"). <br> The Debenture Trustee shall effectuate such release by acknowiedging the Release Request Letter and shall also, if requested by the Company execute all such documents as may be required for such release. The Debenture Trustee shall not be required to provide notice to or obtain consent from the Debenture Holders for such release, so long as no Event of Default has occurred and is continuing, the Company has not defaulted in making payment of the Secured Obligations and an independent chartered accountant of the Company confirms to the Debenture Trustee in writing that the Asset Cover Ratio shall be maintained at or above the Minimum Security Cover post such release. The Debenture Trustee shall not be liable for any consequences for having acted in terms hereof and having made such release. <br> The Released Assets shall not be construed to be a part of the Security and the Company shall be entitled to deal with the Released Assets in the manner it deems fit. <br> Creation and Perfection <br> The Company shall execute Debenture Trust Deed and Deed of Hypothecation prior to listing of the Debentures and perfect the same by filing requisite forms with ROC within 30 (Thirly) days, or such other time as permitted under Applicable Law, of creation of charge. The Company shall register the Debenture Trust Deed with the relevant sub-registrar of assurances within 30 (Thirty) days, or such other time as permitted under Applicable Law <br> The Issuer shall cooperate with the Trustee to enable it to make necessary filings in connection with the perfection of Security with the CERSAI, within the timelines as specified under Applicable Law from the date of creation of security over the Security. <br> Due Diligence <br> The Trustee shall exercise independent due diligence to ensure that the Security is free from any encumbrances in accordance with the applicable circulars / notifications issued by the SEBI including under the provisions of the Securities and Exchange Board of India |
| :---: | :---: |
| Transaction Documents | The Shelf Placement Memorandum, Tranche Placement Memorandum, Deed of Hypothecation, Debenture Trust Deed, Debenture Trustee Agreement and the Private Placement Offer Cum Application Letter, as amended from time to time, and any other document that may be designated by the Debenture Trustee as a Transaction Document. |
| Conditions Precedent to | (i) The Issuer shall deliver to the Debenture Trustee, a certified true copy of the Issuer's |

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| Disbursement | constitutional documents, registration certificate and certificate of incorporation, as amended up-to-date; <br> (ii) The Issuer shall deliver to the Debenture Trustee, consent letter from the Debenture Trustee conveying their consent to act as Debenture Trustees for the Debenture Holder(s); <br> (iii) The Issuer shall deliver to the Debenture Trustee, a certified frue copy of the resolution of the Board of Directors authorising the issue of Debentures and also the execution of the necessary documents in that behalf; <br> (iv) The Issuer shall obtain the in-principle approval for listing the Debentures on the WDM segment of the Stock Exchange; <br> (v) The Issuer shall deliver to the Debenture Trustee, a copy of the rating letters in relation to the Debentures issued by the Rating Agencies; <br> (vi) Due Diligence Certificate with respect to the Debentures. <br> Such other Conditions Precedent as set out in the Transaction Documents. |
| :---: | :---: |
| Conditions Subsequent to Disbursement | (i) Filing of the relevant documents required to be filed with inter alia, the ROC, CERSAI, the sub-registrar of assurances the return of allotment within the timelines specified under the Act and the rules made thereunder; <br> (ii) Completion of listing of the Debentures on the WDM segment of the Stock Exchange; <br> (iii) Credit of the Debentures in the demat account(s) of the allotees; <br> Such other Conditions Subsequent as set out in the Transaction Documents. |
| Events of Default (including manner of voting /conditions of joining Inter Creditor Agreement) | As per Note 2 of the Shelf Placement Memorandum. |
| Creation of recovery expense fund | Details and purpose of the recovery expense fund: <br> The Company shall create and maintain a recovery expense fund in the manner as specified in the SEBI Circular dated October 22, 2020 vide reference no. SEBI/HO/MIRSD/CRADT/CIR/P/2020/207 and as may be supplemented or amended from time to time, and inform the Debenture Trustee about the same. <br> The Company has created Recovery Expense Fund as per the provisions of the said circular and has informed the Debenture Trustee about the same. <br> The recovery expense fund may be utilized by the Debenture Trustee upon occurrence of an Event of Default, for taking appropriate legal actions to enforce the Security in accordance with the relevant SEBI circulars. |
| Conditions for breach of covenants (as specified in Trust Deed) | As set out under the head "All covenants of Issue" and "Events of Default" in the Shelf Placement Memorandum. |
| Provisions related to Cross Default Clause | Not Applicable |
| Role and Responsibilities of Trustee | To oversee and monitor the overall transaction for and on behalf of the Debenture Holders as customary for transaction of a similar nature and size and as executed under the appropriate Transaction Documents. |
| Risk factors pertaining to the Issue | As per the "Risk Factors" mentioned in Section O in the Shelf Placement Memorandum. |
| Governing Law and Jurisdiction | The Debentures and the Transaction Documents shall be governed by and construed in accordance with the laws of India. For all matters which cannot be determined by way of arbitration between the Company and the Debenture Trustee in the manner set out in the |

THIS TRANCHE PLACEMENT MEMORANDUM HAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015 , SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014, AS AMENDED FROM TIME TO TIME.

|  | Debenture Trust Deed, the courts and tribunals at Mumbai shall have exclusive jurisdiction to settle any disputes which may arise out of or in connection with the Transaction Document(s) and that accordingly, any suit, action or proceedings arising out of or in connection with the Transaction Document(s) may be brought in such courts. |  |
| :---: | :---: | :---: |
| Due Diligence Certificate | The Issuer shall submit the due diligence certificate provided by the Trustee, to BSE in accordance with the applicable SEBI regulations, including but not limited to the SEBI circular dated November 03, 2020 (bearing reference no SEBI/HO/MIRSD/CRADT/CIR/P/2020/218). Such due diligence certificate will be annexed to relevant Tranche Placement Memorandum for each Tranche/ Series. |  |
| Mode of bidding in the issue | Open bidding |  |
| Manner of settlement | ICCL |  |
| Settlement cycle | Settlement shall be on $T+1$ day |  |
| Manner of allotment | Uniform Price (Fixed Rate bidding) |  |
| Minimum Bid Lot | Rs. $1,00,00,000$ (Rupees One Crore Only) and in the Multiples of Rs. $10,00,000$ - -(Rupees Ten Lakhs Only) thereafter. |  |
| Terms and conditions of debenture trustee agreement including fees charged by debenture trustees(s), details of security to be created and process of due diligence carried out by the debenture trustee | Please refer to Annexure VI of the Shelf Placement Memorandum. |  |
| Terms of raising of securities | Duration, if applicable: | Refer section on 'Tenor' and 'Redemption Date' above |
|  | Rate of interest: | Refer section on 'Coupon Rate' above |
|  | Mode of Payment | Refer section on 'Settlement mode of the Instrument' above |
|  | Mode of Repayment | Refer section on 'Setllement mode of the Instrument' above |

The issuer shall maintain hundred per cent. asset cover sufficient to discharge the secured obligations amount at all times for the non-convertible debt securities issued. The Company shall provide a half-yearly cerlificate regarding maintenance of hundred percent asset cover including compliance with all the covenants, in respect of listed non-convertible debt securities, by the statutory auditor, along with the half-yearly financial results.

## General Notes:

a. If there is any change in Coupon Rate pursuant to any event including lapse of certain time period or downgrade in rating, then such new Coupon Rate and events which lead to such change shall be disclosed by the Company.
b. The list of documents which has been executed in connection with the issue and subscription of debt securities is annexed with this Tranche Placement Memorandum.
c. While the debt securities are secured to the tune of $100 \%$ of the principal and interest amount or as per the terms of the Disclosure Documents, in favour of Debenture Trustee, it is the duty of the Debenture Trustee to monitor that the Security is maintained.

THIS TRANCHE PLACEMENT MEMORANDUM HAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014, AS AMENDED FROM TIME TO TIME.

Illustration of Cashflows


Illustration of Cash Flows per Debenture: Series I

| Cash flows | Date | No of days in <br> coupon period <br> $I \quad$ principal <br> period | Denominator <br> (No. of days) <br> for Coupon <br> calculation | Amount in Rs. <br> Per debenture of <br> Rs. 10 lakhs |
| :--- | :--- | :---: | :---: | :---: |
| Principal | 05 December 2023 | 736 | 736 | $10,00,000.00$ |

Illustration of Cash Flows per Debenture: Series II

| Cash flows | Date | No of days in <br> coupon period $/$ <br> principal <br> period | Denominator <br> (No. of days) <br> for Coupon <br> calculation | Amount in Rs. <br> Per debenture of <br> Rs. 10 lakhs |
| :--- | :--- | :---: | :---: | :---: |
| First Coupon | 29 November 2022 | 365 | 365 | $59,000.0000$ |
| Second Coupon | 29 November 2023 | 365 | 365 | $59,000.0000$ |
| Third Coupon | 29 November 2024 | 366 | 366 | $59,000.0000$ |
| Final Coupon | 03 December 2024 | 4 | 365 | 646.5753 |

THIS TRANCHE PLACEMENT MEMORANDUM HAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015 , SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014, AS AMENDED FROM TIME TO TIME.

| Principal | 03 December 2024 |  |  | $10,00,000.00$ |
| :--- | :--- | :--- | :--- | :--- |

## MANNER OF SETTLEMENT

- The eligible investors should complete the funds pay-in to the designated bank account of the Indian Clearing Corporation Limited (ICCL) by 10:30 am $\mathrm{T}+1$ day.
- The participants must ensure to do the funds pay-in from the same bank account which is updated by them in the EBP Platform while placing the bids.
- The Designated Bank Accounts of ICCL are as under:



- In the event of the issue getting withdrawn, the funds refund would be initiated on $T+1$ day.
- In case of mismatch in the bank account details between biding platform and the bank account from which payment is done by the eligible investors, the payment would be returned back by the EBP. Further, pay-in received from any other bank account may lead to cancellation of bid and consequent debarment of the bidder from accessing EBP Platform as per the Operating Guidelines of the EBP.
- Securities Settlement: Depositories will credit the securities to the demat account of the respective investor.

For Kotak Mahindra Investments Limited


## Authorised Signatory

Name: Hiren Vora I Jay Joshi
Title: Senior Vice President/ Executive Vice President
Date: 24 ${ }^{\text {th }}$ November 2021

| Tranche Placement Memorandum | Private \& Confidential |
| :--- | :---: |
| Date: November 24, 2021 | For Private Circulation Only |

THIS TRANCHE PLACEMENT MEMORANDUM HAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014, AS AMENDED FROM TIME TO TIME.

Enclosure - Annexure:
I. Disclosure prescribed under PAS-4 of Companies (Prospectus and allotment of securities) Rules, 2014
II. Due Diligence Certificate for issued by the Debenture Trustee
III. Press Release for Credit Rating and Rating Rating Rationale

Date: November 24, 2021
THIS TRANCHE PLACEMENT MEMORANDUM HAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014, AS AMENDED FROM TIME TO TIME.

Annexure I: Limited Review Financial Statements as on 30.9.2021

# KALYANIWALLA <br> \& MISTRYLLP 

Independent Auditor's Review Report on maudited quarterly and year to date financial results of Kotak Mahindra Investments Limited pursuant to the Regulation 52 of the Securitics and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as anended.

## THE BOARD OF DIRECTORS

KOTAK MAHINDRA INVESTMENTS LIMITED

1. We have reviewed the accompanying Statement of Unaudited Financial Results of KOTAK MAHINDRA INVESTMENT LIMITED ("the Company") for the quarter and half year ended September 30, 2021, together with the notes thereon, ("the Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, (initialled by us for identification). This Statement, which is the responsibility of the Company's Management and has been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on November 12, 2021, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting' ('Ind AS 34'), prescribed under Section 133 of the Companies Act, 2013 ("the Act") read with relevant Rules issued thereunder, as applicable and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 - "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement or that it has not been prepared in accordance with the relevant prudential norms issued by the Reserve Bank of India in respect of income recognition, asset classification, provisioning and other related matters.
4. We draw attention to:
(a) Note 4 regarding the uncertainties on the Company's business, results of operations, financial position and cash flows and the management's assessment of the financial impact on the Company's operations due to the COVID-19 pandemic.

(b) Note 9 which states that the figures for the corresponding three months ended September 30, 2020, and the Statement of Cash Flows for the half year ended September 30, 2020, as reported in these financial results are based on management certified numbers which have been approved by the Company's Board of Directors but have not been subjected to review by the statutory auditors of the Company.
```
                                    LLP IN : AAH - 3437
REGISTERED OFFICE : ESPLANADE HOUSE, 2g, HAZARIMAL SOMANI MARG, FORT, MUMBAI 400 OO:
TEL.: (91) (22) 6158 6200,61587200 FAX: (91) (22) 6158.6275
```


## KALYANIWALLA

\& MISTRY LIP

Our conclusion is not modified in respect of the above matters.
5. (a) The annual financial statements of the Company for the year ended March 31, 2021, were audited by erstwhile auditors whose audit report dated May 18, 2021, expressed an unmodified opinion on those annual financial statements.
(b) The interim financial results for the half year ended September 30, 2020, was reviewed by erstwhile auditors, whose review report dated November 11, 2020, expressed an unmodified conclusion on those interim financial results.

Our conclusion is not modified in respect of the above matters.

## For KALYANIWALLA \& MISTRY LLP

## CHARTERED ACCOUNTANTS

Firm Reg. No.: 104607W/W100166


Roshni R. Marfatia
PARTNER
M. No.: 106548


UDIN: 21106548 AAAAGV5275

Mumbai, November 12, 2021.



Kotak Mahindra Investments Limited
Regd.Office : $27 \mathrm{BKC}, \mathrm{C} 27$, G Block, Bandra Kurla Complex, Bandra ( E ), Mumbai - 400051
CIN : U65900MH1988PLC047986
Websile: wwwiknil.co.in Telephone: 912262185303
Statement of Unauditod Financlal Results as at September 30, 2021

| Statement of Assets and Liabilities |  |  | (Rs. In lakhs) |
| :---: | :---: | :---: | :---: |
| Sr. No. | Particulars | As at September 30, 2021 | As at March 31, 2021 |
|  |  | Unaudited | Audited |
|  | ASSETS |  |  |
| 1 | Financial assets |  |  |
| a) | Cash and casti equivaients | 23,776.4B | 14,691.83 |
| b) | Bank Balance other than cash and cash equivalents | $\therefore 44.05$ | 42.90 |
| c) | Receivables |  |  |
|  | Trade receivables | 3.43 | 122.85 |
|  | Other receivables | 28.11 | 594.51 |
| d) | Loans | 6,80,339,90 | 6,20,983.57 |
| e) | Linvestments | 2,32,444.11 | 1,44,622,18 |
| f) | Other Financial assets | 221.88 | 221.99 |
|  | Sub total | 9,36,857,97 | 7,81,279,83 |
|  | Non-financial assets |  |  |
| a) | Curfent Tax assets (Net) | 1,463.06 | 1,517.82 |
| b) | Deferred Tax assets (Nal) | 3,322.84 | 3,200.07 |
| c) | Property, Plant and Equipment | 84.70 | 127.26 |
| d) | Intangible assets under development | 11.05 | 3.30 |
| e) | Other intangible asaets | 262.70 | 320.89 |
| f) | Other Non-financial assets <br> Sub total | 222.57 | 270.46 |
|  |  | 5,368.92 | 6,439,80 |
|  |  | 9,42,224.89 | 7,86,719.63 |
| $\begin{aligned} & 1 \\ & \text { a) } \\ & \text { b) } \end{aligned}$ | LIABILITIES AND EQUITY LIABILITIES |  |  |
|  |  |  |  |
|  |  |  |  |
|  | Derivative financial instruments | - | 1,624.25 |
|  | Payables |  |  |
|  | Trade Payables |  |  |
|  | Total outstanding dues of credilors other than micro enterprises and small enterprises | 1,260.12 | 667.17 |
|  | Other Payables |  |  |
|  | Total outstanding dues of creditors other than micro enterprises and amall enterprises | 528.17 | 251.32 |
| $\begin{aligned} & \text { c) } \\ & \text { d) } \\ & \text { e) } \end{aligned}$ | Dabt Securitios <br> Borrowings (OTher than Debt Securilies) <br> Subordlnated Liablifities <br> Sub total | 2,86,732.20 | 2,55,442, 86 |
|  |  | 4,05,071.08 | 2,96,822.12 |
|  |  | 21,103,86 | 20,239.62 |
|  |  | 7,14,696.43 | 5,74,947.34 |
| 2a)b)c) | Non-Financial liabilities Curent tax llabilities (Net) Provisions Other non-financial liablilties |  |  |
|  |  |  |  |
|  |  | 760.57 413.27 | $\begin{array}{r}1,302.83 \\ 506.18 \\ \hline\end{array}$ |
|  |  | 4,941.65 | 4,968,27 |
| $\begin{aligned} & 3 \\ & \text { a) } \\ & \text { b) } \end{aligned}$ | EQUITY <br> Equily Share Caplial <br> Other equity <br> Sub total <br> Total Liabilities and Equity |  |  |
|  |  | $\begin{array}{r} 582.26 \\ 2,22,024,65 \end{array}$ | $\begin{array}{r} 582,26 \\ 2,06,241.76 \end{array}$ |
|  |  | 2,22,586.91 | 2,06,804.02 |
|  |  | 9,42,224.69 | 7,86,719.63 |
|  |  |  |  |



KOTAK MAHINDRA INVESTMENTS LIMITED
Regd. Offlce: 27BKC, C 27, G Block, Bandra Kurla Complex, Bandra (E), Mumbel - 400051
CIN : U65900MH1988PLC047986
Website: ww.knail.co.in Telephone: 912262185303
STATEMENT OF CASH FLOWS FOR THE HALF YEAR RNDED SEPTEMBER 30TH, 2021

| Pariculars | For the half year ended September 301h, 2021 | For the half year ended September 30th, 2020 |
| :---: | :---: | :---: |
|  | Unaudited | Unaudlted |
| Cash flow from oparatire activites |  |  |
| Proft before tax | 21,128.17 | 13,394,97 |
| Adjusiments to reconcile profit before tax to net cash generated from / (used in) operating activitles |  |  |
| Depreciation, amortlzation and impairment | 109.94 | 85.41 |
| Profit on Sale of Property, Plant and Equfpment | (5,94) | (7.61) |
| impairment on finamial instruments | 1,512.68 | 5,767.58 |
| Net gain/ (loss) on financial instrunents at fair value through profit or loss | (4,020.28) | $(1,407,46)$ |
| Interest an 8orrowing | 16,007.70 | 17,154.29 |
| Interest on Bornwing pald | $(16,853,68)$ | (17,184.50) |
| ESOP Expense | 33.02 | 57.99 |
| Remeasurements of the deftred benefit plans | (9.47) | (5.61) |
| Debt Instruments through Other Comprehensive Income | 18.82 | - |
| Operating proft before working capital changes | 17,920,96 | 17,855.06 |
| Working capltal adjustments |  |  |
| (lncrease) / Decrease in bank Balance other than cash and cash equivaient | (1.15) | (48.34) |
| (fincrease) / Decrease ta toans | $(64,552,33)$ | 6,241.09 |
| (increase) / Decrease in Recelvables | 685.82 | $146.73^{\circ}$ |
| (Increase) / Decrease ln Other Financkal Assets | (0.10) | 1.48 |
| (increase) / Decrease In Other Non Financial Assets | 47.89 | 11.13 |
| Increase / (Decrease) in Trade payables | 592.95 | (2,108.42) |
| Increase / (Decrease) in other Payables | 277.85 | (999.44) |
| Increase / (Decrease) in other non-financial liablitiles | (92.91) | (2.44.96) |
| increase / (Decrease) provislons | (542.26) | $(80.29)$ |
| (increase) / Decrease in unamortized discount | 10,552.43 | 8,406.02 |
|  | (53,031,81) | 11,325,10 |
| Net Cash (used In) / generated from operations | $(35,110.85)$ | 29,180,16 |
| Income tax pald (net) | (4,847.26) | $(2,553.95)$ |
| Net cash (used $[\mathrm{m})$ / generalod fram operating actiutitas | (39,958,11) | 26,626.21 |
| Cash flow from investing activities |  |  |
| Purchase of investments | (17,60,497.70) | (10,45,878,64) |
| Sate of investavents | 16,77,762.28 | 10,14,650.46 |
| Interest on investments | 2,645,96 | 3,162.19 |
| Purchase of Property, Plant and Equlpment | (34.81) | (24.93) |
| Sale of Property, Plant and Equipment | 23.83 | 37.58 |
| Net cash (used in) / generated from investing activites | (10,099,44) | (28,053,3n) |
| Cash flow from finanting activitles |  |  |
| Proceeds from Debt Secutites | 1,08,063.29 | 65,482,42 |
| Repayment of Debt Securltes | (01,085.18) | (1,18,972.36) |
| Intercorporate Deposit issued | 8,503.36 | 55,000.00 |
| Intercorporate Deposll Redeemed | (27,003,36) | (75,900.00) |
| Commercial Paper 15stued | 12,76,765,86 | 2,54,611.11 |
| Commercial Paper Redeemed | (11,13,500,00) | (3,09,300.00) |
| Teral Loans Drawn/(repaid) | (30,000.00) | 30,000.00 |
| Increase/(Decrease) In Bank overdraft(Net) | (12,600.00) | (48,843.01) |
| Nat cash generated//used in) from Financing Actlultes | 1,29,143.97 | (1,47,921.84) |
|  |  | Continued |



| KOTAK MAHINDRA INUESTMENTS LIMITED <br> STATEMENT OF CASH FLOWS FOR THE HALF YEAR ENDEO SEPTEMBER 3OTH, 2021 (Continued) |  |  |
| :---: | :---: | :---: |
| Particulars | for the half year endad September 30th, 2021 | For the half year ented Saptamber 30th, 2020 |
|  | Unaudited | Unaudited |
| Net increase/ (docraase) in cash and cash equivalents Cash and cash equivalents at the beglaning of the year | $\begin{array}{r} 9,086.42 \\ 14,694.70 \end{array}$ | $\begin{gathered} \{149,348.97\} \\ 159,021.52 \end{gathered}$ |
| Cash and cash equivalents at the end of the half year | 23,781,12 | 9,672,55 |
| Heconclitation of cash and cash equlvalents with the balance sheet |  |  |
| Cash and cash equivalents as per balance sheet <br> Cash on hand <br> Galances with barks in current account <br> Cheques, drafts on hand | 23,781,12 | 9,672.55 |
| Cash and cash equlvalants as restated as at the hall yaar ond * | 23,781.12 | 9,672.55 |
| * Cash and cash equivalents shown in Balance Sheet Is net of ECl. provision of As, 4.64 taths as at September 30,2021 (Previaus year: 8 Ss. 1.89 lakk's) |  |  |

t) The above Statement of cashiflow has been prepared under the 'Indirect Methad' as set out in Ind AS 7 - 'Statement of cash flowi'.
11). The prevloss perlod ligures have been re-grouped, wherever necessary in order to conform to this period presentation.


Kotak Mahindra Investments Limited
Regd,Office: 27BKC, G 27, G Block, Bandre Kurta Complex, Bandra (E), Mumbal - 400051
CIN : U65900MH1988PLC047986
Websile: wnw.kmil.co.In Telephone: 912262185303
Statement of Unaudited Financial Results as at September 30, 2021
Notes:
1 The financial results are prepared in accordance wilh the requirement of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulatons 2015, recognition and measurement principles laid down in the Indian Accounting Standard $34^{2}$ Interim Financlal Reporting" as prescribed under section 133 of the Companies Act, 2013 read with relevant rules thereunder and other accounling principles generally accopted in India.

2 The above results were reviewed by the Audit Commiltee and approved and taken on record by the Board of Directors at their respective meatings held on November 12, 2021. The results for the quarter and half year ended Seplember 30, 2021 have been reviewed by the Stalutory Auditors of the Company.

3 Transfer to Special Reserve u/s 45 IC as per RBI Act, 4934 will be done at the vear end.
4 The Covid-is pandemic has had an extraordinary impach on macroeconomic conditions in india and around the world during the previous financial year. Although government had started vaccination drive In January 2021, COVID-19 cases had slgnlficantly increased in first quarter of financial year 2022 due to sacond wave as compared to earlier levels in India. Various state governments had again announced restrictlons including lockdowns to contain this spread, These were gradualy lifted as the second wave subsided. As COVID vaccines gel administered to more and more peopla, businesses in sectors impacted by pandemtc may pick up. However, the conlinuing and evolving nature of the virus has created uncertainly regarding estimated time required for businesses and lives lo gel back to normal.

The pandemic has impacted lending business, fee income, colleotion efficlency etc. and may result in increase in customer defautis and conseguently increase in provisions. The Company, however, has not experienced any signilleant disruptions during the pandemic and has considered the impact on carrying value of assets based on the external or internal information avaliable up to the date of approval of Interim financial resufts. The future direct and indirect impact of COVID-19 on the Company's business, resuils of operattons, financlal position and cash flowe remains uncertain. The interim financial results for the quarter and hall year ended September 30, 2021 do not include any adjustments that might resuit from the outcome of this uncertalnty.

5 Information as required by Reserve Bank of Indla Circular on "Resolution Fremework for COVID-19 related stress" dated August 6, 2020 is allached as Annexura I.

6 Information as required by Reserve Bank of India Circular on "Resolutlon Framework -2.0 Resolution of COVID 19 related stress of individual and small business" dated May 5, 2021 is attached as Annexure il.

7 Disclosure in compliance with Regulation 52(4) of Securities and Exchange Board of India(Listing Obligations and Disclosure Requirements) Regulations, 2015 for the half year ended Septemebr 30, 2021 Is attached as Annexufe lil.

B Asset Cover available as on September 30, 2021 in case of non-converlible debt securities issued by company is allached as Annexure IV.
9 The figures for the corresponding three months ended September 30,2020, and for the Staternent of Cash Flows for the corresponding half year ended September 30, 2020, as reported in these financlal resulls, have been approved by the Company's Board of Directors, but have not been subjected to review by the statutory auditors of the Company.

10 Figures for the prevlous periodiyear have been regrouped wherever necessary to conform to current periodfyear prosentatios.

For KALYANIWALLA \& MISTRY LLIP CHARTERED ACGOUNTANTS Firm Registration Number: 104607WWN00186


Roshni R. Marfalia
Pariner
Membershlp No.: 106548
Mumbai


(Director)
Place: Mumbal
Date : November 12, 2021


## Annexure I

Information as required by "Reserve Bank of india Circular on Resolution Framework for COViD-19 related stress" dated August 6, 2020

| Format A. For the Quarter ended Septemeber 30, 2021 |  |  | (R8, In lakhs) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (A) | (B) | (C) | (D) | (E) |
| Type of barcower | Number of accounts where resolution plan has been tmplemented under this window | exposure to accounts ntentloned at (A) before implementation of the plan | Of (8), aggregete amount of debt that was converted into other securities | Additional funding sanctioned, If any, Incluting between Invocation of the plan and Invententation | Increase in provislons on account of the implementation of the resolution plan |
| Personal Loans | - | - | - | - | - |
| Corporate persons* | - | - | - | - | - |
| Of which, MSMEs | - | - | - | - | - |
| Others | - | - | - | - | - |
| Total | - | * | - | - | * |
| Formal 8-For the Half year ended Septemeber 30, 2021 |  |  | (Rs. In Jakhs) |  |  |
|  |  |  | (C) | (D) | (E) |
| Type of borrower | Number of atcounts where resolution plan has been implemented ander this window | exposure to atcounts mentloned at (A) belore imptementation of the plan | Of ( B ), aggregate amount of debt that was converted into other securitles | Additional funding sanctioned, if any, including between invocatlon of the plan and $\qquad$ Implementation | Increase tim provisions on accotint of the Implementation of the resolution plan |
| Personal Loans | - | - | $\bullet$ | - - | - |
| Corparate persons ${ }^{\circ}$ | 1,00 | 2,600.28 | - | - | 447.11 |
| Of wijich, MSMEs | - | - | $\cdots$ | - | - |
| Others | - | - | - | - | - |
| Total | 1.00 | 2,600.28 | - | $-$ | 447.11 |



## Annexure II

 May 5, 2021



## Annexure III

Disclosure in compliance with Regulation 52(4) of Securities and Exchange Board of India(Listing Obligations and Disclosure Requirements) Regulations, 2015 for the half year ended Septemebr 30, 2021

| Sr No. | Particulars | Ratio |
| :---: | :---: | :---: |
| a) | Omitted | - |
| b) | Omitted |  |
| c) | Debt Equity Ratio* | 3.2:1 |
| d) | Omitted |  |
| e) | Omitted |  |
| f) | Debt Service Coverage Ratlo | Not applicable |
| g) | Interest Service Coverage Ratio | Not applicable |
| h) | Outstanding Reedemable Preference Shares(Quantity and value) | Not applicable |
| 1) | Debenture redemption reserve | Debenture redemption reserve is not required in respect of privately placed debentures in terms of rule $18(7)(b)(i i)$ of Companles(Share capital and debentures) Rules, 2014 |
| j) | Net Worth | Rs. 222,586.91 Lakhs |
| k) | Net Profit after Tax | Rs. 15,741.24 Lakhs |
| 1) | Earning per share | Basic \& Diluted - Rs. 279.96 |
| m) | Current Ratio | 1.13:1 |
| n) | Long term debt to working capital ratio | 3.59:1 |
| o) | Bad Debt to account receivable ratio | 0\% |
| p) | Current Liablity Ratio | 67.98\% |
| q) | Total Debt to Total assets* | 75.66\% |
| r) | Debtors Turnover | Not Appllcable |
| s) | Inventory Turnover | Not Applicable |
| t) | Operating Margin(\%)* | 53.84\% |
| u) | Net profit Margin(\%)* | 37.43\% |
| v) | Sector Specific equivalent ratios such as (i) Stage lil ratio* | 1.06\% |
|  | (ii) Provision coverage Ratio* | 58.18\% |
|  | (iii) LCR Ratio | 46.95\% |

*Formula for Computation of Ratios are as follows:-
(i) Debt Equity Ratio (Debt Securtes+Borrowing other than Debt Securities+Subordinate Liabilities)/(Equity Share Capital+Reserve and Surplus)
(il) Total Debt to Total assels
(iii) Operating Margin
(iv) Net profit Margin
(v)Stage Ill ratio
(vi) Provision coverage Ratio
(Debt Securites+Borrowing other than Debt
Securities+Subordinate Liabilities)/Total assets
(Profit before tax+lmpairment on financial instruments)/Total Income
Profit after tax/Total Income
Gross Stage III assets/Total Gross advances and credit Substitutes
Impairment loss allowance for Stage $11 / \mathrm{Gross}$ Stage lil assets


## Annexure IV

Certificate for asset cover in respect of listed debt securities of the Kotak Mahindra investments Limited

Based on examination of books of accounts ant other relevant records/documents, we hereby certify that:
a) Kotak Mahindra Investments Limited(The "Company") has vide its Doard Resolution and informatlon memorandum/ shelf disclosure tocument and under varlous Debenture Trust Deeds, has issued the following Ifsted debt securitios:

| Sr No. | ISIN | Private Placement/ Public Issua | Secured/ Unsecured | Frce Value |
| :---: | :---: | :---: | :---: | :---: |
| 1 | INE975F07H19 | Private Placement | Secured | 27,500.00 |
| 2 | iNE975F07GF7 | Private Placement | Secured | 8,030.00 |
| 3 | INE975F07HJ7 | Prlvate Placement | Secured | 35,000.00 |
| 4 | INE975F07GR2 | Private Placement | Secured | 15,500,00 |
| 5 | INE975F07GT8 | Private Placement | Secured | 1,700,00 |
| 6 | INE975F07GU6 | Private Placement | Secured | 7,500,00 |
| 7 | 1NE975F07HK5 | Private Placement | Secured | 30,000.00 |
| 8 | 1NE975F07GX0 | Prluate Placement | Secured | 2,500.00 |
| 9 | INE975F07GY8 | Private Placement | Secured | 5,000,00 |
| 10 | INE975F07625 | Prlvate Placement | Secured | 7,500,00 |
| 11 | INE975F07HAG | Private Placement | Secured | 3,500.00 |
| 12 | INE975F07HB4 | Private Placement | Secured | 20,000.00 |
| 13 | INE975F07HC2 | Private Placement | Secured | 7,500.00 |
| 14 | INE975F07HDO | Private Placement | Secured | 40,000.00 |
| 15 | INE975F07HE8 | Prlvate Placement | Secured | 25,000.00 |
| 16 | WNE975F07HFS | Private Placement | Secured | 5,000.00 |
| 17 | INE975F07HG3 | Private Placement | Secured | 25,000.00 |
| 18 | 1NE975F07HH1 | Private Placement | Secured | 25,000.00 |
| 19 | INE975F08CR9 | Private Placement | Unsecured | 5,000.00 |
| 20 | INE975F08CS7 | Prlvate Placement | Unsecured | 5,000.00 |
| 21 | INE975F08CT5 | Prlvate Placement | Unsecured | 10,000.00 |

## b) Asset Cover Statement:

1. The flanalaf Information as on September 30, 2021 has been extracted from the books of accounts for the Quarter ended September 30,2021 and other relevant records of the company;
i3. The assets of the Company provide coverage of 2.75 times of the interest and principal amount, which is in accordance with the terms of lssue/ debenture trust deed (calculation as per statement of asset cover ratio for the Secured debt securities - table - I)
iin. The total assets of the Company provide coverage of 1.28 times of the princlpal, which is in accordance with the terms of issue (calculation as per statement of asset coverage ratlo available for the unsecured debt securities - table - il) \{as per requiremant of Regulation 54 read with Regulation $56\{1 /\{d)$ of LODR Regulations).




c) Compllance of all the covenants/terms of the issue in respect of listed debt securitias

Covenanis/terms of the issue of the listed debt securities (NCD's) as mentioned in Debenture trust deed have been complied by the Company.


## ROTAK MAHINDRA INVESTMENTS LIMITED

Melated Party Dlsclasure
Relatod party disclosures, as required by notffed Ind AS 24 - 'Related Party Disclosures' are given below;
Names of Related Parties

| Sr Na . | particulais | Country of onorporan | Pronortion of ownershipinterost. |
| :---: | :---: | :---: | :---: |
| (a) | Holding company: |  |  |
|  | Kotak Mahindra Bank Limited | India | 100.00\% |
| (b) | Fellow subsidlary: |  |  |
|  | Kotak Securlties Limited | Indla |  |
|  | Kotak Mahindra Capltal Company Limited | Indla |  |
|  | Kotak Investment Advisors Limited. | India |  |
|  | Kotak General Insurance Company Umited | india |  |
|  | Kotak Mahindra Life Insurance Company Limited | Indla |  |
|  | Kotak Mahindra Prime Limited | India |  |
|  | Kotak Infrastructure Debt fund Linited (KIDFL) | Indla |  |
|  | Kotak Mahindra Asset Management Company Limited | India |  |
|  | Kotak Mahtindra Trusteeshlp Services Limited | india |  |
|  | Kotak Mahindra (UK) Limited | UK |  |
|  | Kotak Mahtudra (Internatlonal) Umited | Maurltius |  |
|  | Kotak Mahtndra Asset Management (Singapore) Pte. Ltd. | Stagapore |  |
|  | Kotak Mahlndra lnc | USA |  |
|  | Kotak Mahindra Financlal Services | U.A.E. |  |
|  | Kotak Mahindra Trustee Company L.td | India |  |
|  | Kotak Mahindra Pension Fund Limited | India |  |
|  | BSS Mlcrofinance Limited | India |  |
|  | IVY Product intermedfaries Limited | Indta |  |
| (c) | Associate Company/Others: |  |  |
|  | Phoenlx ARC. Private Limited (Associate) | India |  |
|  | Infina Finance Prlvate Umited (Others) | India |  |
|  | ECA Trading Services LImited (Others) | India |  |
| (d) | Entites over which relative of director has significant Influence |  |  |
|  | Aero Agencles Limited | India |  |
|  | Kotak Commodity Services Private Limited | india |  |
|  | Business Standard Private Limited | India |  |
|  | Kotak Education Foundation (Thi 27 th Dec, 2019) | India |  |
| (e) | Key Management Personnel |  |  |
|  | Mr. Amit Bagd (CEO fram May 01, 2019) |  |  |
|  | Mr. Paritosh Kashyan (MD and CEO till Aprli 30, 2019) |  |  |
|  | Mr. Uday Kotak |  |  |
|  | Mr. XVS Manian |  |  |
|  | Ms, Padmind Khare Kalcker** |  |  |
|  | Mr, Chandrashekizar Sathe * |  |  |
|  | Mr. Arvind Katipalla |  |  |

* Categorised as Key Management Personnel as per definttion of ind AS 24, however directors continue to be Independent Director as defined tin sectlon 149 (6) of the Compantes Act, 2013.

Related Party Disclosura (ContInued)
Transactions with related partles
Above provides the information about the Company's structure including the details of the subsidfarles and the holding company. The following table provides the total amount of transactions that have been entered into with related parties for the relevant half year:

Related Party Dlsclosures
A. During the half year following transaction were entered into with related parties in the ordinary course of business:
(Rs. In Iakhs)


* During the half year, 45.95 lakis (September 30, 2020: 57.93 lakns) was charged to the Company's statement of proftt or loss in respect af equity-settled share-based payments transactions with a correspondlag Increase being made to the capltal contribution to the Company by the Parent.


Related Party Disciosure (Continued)
Transactions with related partles
(Rz. In lakhs)

| $\mathrm{SrO}$ | - | September 30th, 2021 | Soptember 30th, 2020 |
| :---: | :---: | :---: | :---: |
| II | Feilow Subsidlarles |  |  |
|  | Transactions durlng the vaar : |  |  |
|  | FINANCE |  |  |
|  | interest on Non Convertible Debentures/Inter Corporate Deposits |  |  |
|  | -Kotak Securitles Limited | 779.89 | 778.92 |
|  | -Kotak Mahindra Capltal Company Ltd. | 119.43 | 182.81 |
|  | -Katak Mahindra Prime Limited | 5.17 | 21,29 |
|  | Inter Corporate Deposits Borrowing |  |  |
|  | -Kotak Mahindra Prime Ulmited | 39,000.00 | 27,000.00 |
|  | Inter Corporate Deposts Borrowing repald |  |  |
|  | -Kotak Mahindra Prime Limited | 39,000.00 | 27,000,00 |
|  | Interest recelved on Inter Corporate Deposits |  |  |
|  | - Kotak Mahindra Prime Limited | 6.50 | 15.82 |
|  | OTHER SECURITIES <br> Service Charges Received |  |  |
|  | -Katak Malindra Prime Limited | 64.20 | 64.20 |
|  | -Kotak infrastructure debt fund | 8,25 | 8.25 |
|  | Sharlng of Fee income |  |  |
|  | - Kotak Mahindra Capital Company Limited | - | 229.07 |
|  | Brokerage pald |  |  |
|  | -Kotak Securities Limited <br> Demat Charges paid | - | 5.49 |
|  | - Kotak Securltes LImited | 0.20 | 0.21 |
|  | License Fees Pald |  |  |
|  | - Kotak Securties timlted <br> insurance premlum paid | 3.93 | 3.93 |
|  | - Kotak Mahindra General Insurance Company Limited | 1.31 | 0.66 |
|  | - Kotak Mahindra Life Insurance Company Lid. | 2.24 | 2.97 |
|  | Expense reimbursement to other company - Kotak Securties Limiked | 0.02 | 0.02 |
|  | Employee Liabilty transfer out |  | 0.02 |
|  | - Kotak Mahindra Prime LImited | 0.08 | - |
|  | Sale of Securitles |  |  |
|  | - Kotak Securities Limited | 5,510.39 | 19,876.26 |
|  | Repayment of interest accrued on NCDs issued |  |  |
|  | - Kotak Securities Limited | 588.74 | 792,03 |
|  | - Kotak Mahindra Prime Lmited | - | 21.29 |
|  | - Kotak Mahindra Capltal Company Limited | 382.50 | 455.14 |
|  | Interest Accrued on NCOS Issued |  |  |
|  | - Kotak Securltes IImited | 1,368.62 | 1,570,95 |
|  | - Kotak Mahindra Prime Limited | - | 21.29 |
|  | - Kotak Mahindra Capital Company LImited lssue of NCD | 382.50 | 351.85 |
|  | - Kotak Mahindra Prme Limited | 5,000.00 | 15,000,00 |
|  | Repayment of NCDs |  |  |
|  | - Kotak Mahindra Prime Limited | 9,000.00 | 15,000.00 |
|  | - Kotak Mahindra Capital Company Limited | 4,800.00 | - |
|  | Asset 'iransfer-In |  |  |
|  | - Kotak Mahindra Prime Limited | 0,00 | - |


(Rs. In lakhs)



