Tranche Placement Memorandum Date: December 26, 2022

THIS TRANCHE PLACEMENT MEMORANDUM HAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014, AS AMENDED FROM TIME TO TIME

Tranche SPM122022/01



KOTAK MAHINDRA INVESTMENTS LIMITED CIN: U65900MH1988PLC047986 RBI Registration Number: B-13.01356 PAN Number: AAACK5934A

(Incorporated on: July 5, 1988, in Mumbai, a company within the meaning of the Companies Act, 1956 and registered with the Reserve Bank of India as a Non-Banking Financial Company)

Registered Office: 27 BKC, C27, G Block, Bandra Kurla Complex, Bandra East, Mumbai- 400051 Tel: 022-43360000

Corporate Office: 3rd Floor, 12 BKC, C27, G Block, Bandra Kurla Complex, Bandra East, Mumbai- 400051;

Tel: 022 62185358/62185356/6218 5357/62185352 Fax: 022

62215400

Website: www.kmil.co.in

Compliance Officer: Mr. Jignesh Dave has ceased to be Compliance Officer wef from 31st August. We are in process of appointing new Compliance Officer, Contact details of Compliance
Officer: 022-62185307, Email id: will intimate stock exchange once appointment is done.

Tranche Placement Memorandum for Tranche No.SPM122022/01 under Shelf Placement

Memorandum dated December 06, 2022

Date: December 26, 2022

Type of Placement Memorandum: Private Placement

Private Placement of upto 6,000 (Six Thousand) Secured, Rated, Listed, Redeemable Non-Convertible Debentures ("Tranche 1 Debentures") of the face value of Rs.10,00,000/- (Rupees Ten Lakh only) each for cash aggregating upto Rs. [600,00,00,000]/- (Rupees Six Hundred Crore only) issued under the Shelf Placement Memorandum dated December 06, 2022 as amended / supplemented from time to time.

This Tranche Placement Memorandum is issued in terms of and pursuant to the Shelf Placement Memorandum dated December 06, 2022. All the terms, conditions, information and stipulations contained in the Shelf Placement Memorandum are incorporated herein by reference—as if the same were set out herein. Investors are advised to refer to the same. This Tranche Placement Memorandum must be read in conjunction with the Shelf Placement Memorandum and the Private Placement Offer Cum Application Letter. All capitalised terms—used but not defined herein shall have the meaning ascribed to them in the Shelf Placement Memorandum.

This Tranche Placement Memorandum contains details of this Tranche of private placement of Tranche SPM1222022/01 Debentures and any material changes in the information provided in the Shelf Placement Memorandum, as set out herein. Accordingly, set out below are the updated particulars / changes in the particulars set out in the Shelf Placement Memorandum, which additional / updated information

/ particulars shall be read in conjunction with other information / particulars appearing in the Shelf Placement Memorandum. All other particulars appearing in the Shelf Placement Memorandum shall remain unchanged.CREDIT RATING

Details of credit rating along with latest press release of the Credit Rating Agency in relation to the issue and declaration that the rating is valid as on the date of issuance and listing. Such press release shall not be older than one year from the date of opening of the issue:

Tranche Placement Memorandum

Private & Confidential For Private Circulation only

Tranche Placement Memorandum Date: December 26, 2022

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Date of Rating Letters: December 2, 2022 by CRISIL Ratings Limited Date of Press Release of Ratings: December 2, 2022 by CRISIL

Release and Rating Rationale: May 26, 2022 by CRISIL

Ratings Limited

SECTION

UPDATED FINANCIAL INFORMATION

Any changes in Section F (Financial Information) of the Shelf Placement Memorandum:

A. Gross Debt: Equity Ratio of the Company

Before the Issue	2.42:1	
After the Issue	2.64:1	

B. A columnar representation of the audited financial statements (i.e. Profit & Loss statement, Balance Sheet and Cash Flow statement) both on a standalone and consolidated basis for a period of three completed years which shall not be more than six months old from the issue opening date, as applicable.

Standalone Audited Financial Statement

None

Consolidated Audited Financial Statement

As on even date, the Issuer does not have any subsidiary. The standalone and consolidated financial information would be the same and the Financial Information as disclosed above shall apply.

C. Unaudited financial information for stub period.

[Listed issuers (whose debt securities or specified securities are listed on recognised stock exchange(s)) in compliance with the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, may disclose unaudited financial information for the stub period in the format as prescribed therein with limited review report in the placement memorandum, as filed with the stock exchanges, instead of audited financial statements for stub period, subject to making necessary disclosures in this regard in placement memorandum including risk factors.]

None

D. Any other changes

None

Tranche Placement Memorandum Date: December 26, 2022

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SECTION II

OTHER MATERIAL CHANGES

Any other material changes in the information contained in the Shelf Placement

Memorandum: None

SECTION III

SUMMARY TERM SHEET FOR TRANCHE SPM12202022/01 DEBENTURES

Security Name (Name of the non-	Series I	Series II	Series III	
convertible securities which includes (Coupon/dividend, Issuer Name and maturity year) e.g.	Kotak Mahindra Investments Limited 0% NCD 29 April 2024	Kotak Mahindra Investments Limited 0% NCD 28 Feb 2025	Kotak Mahindra Investments Limiter 0% NCD 29 Jan 2026	
8.70% XXX 2015.				
Issuer	Kotak Mahindra Investments L			
Type of Instrument		emable, Non-convertible Deben	tures at Discount.	
Nature of Instrument	Secured			
Seniority	Senior			
Mode of Issue	Private placement			
Eligible Investors	Please refer paragraph "Who o	can apply" of the Shelf Placeme	nt Memorandum	
Details of Arrangers (if any)	Name: IIFL WEALTH MANAGEMENT LTD, Registered Address: 6th Floor IIFL Center Kamala Mill Compound, Senapati Bapat Marg Lower Parel, West Mumbai 400013, Contact Person: Ms.Amita Somani;amita.somani@iiflw.com Name: Kotak Mahindra Bank Ltd. Registered Address: Kotak Tower, 5th floor, Plot No. C-27, G Block, Near Bank of Baroda, Bandra Kurla Complex, Bandra East, Mumbai 400051, Contact Person: Mr. Manan Mehta; manan.mehta@kotak.com Name: LKP Securities Ltd. Registered Address: 203, Embassy Centre, Nariman Point, Mumbai — 400021, Contact Person: Mr. Anand Mehta; anand_mehta@lkpsec.com Name: Dezerv Distribution services private Limited Registered Address: 203, 2nd Floor, Bhaveshwat Arcade, Annexe Opp Shreyansh Cinema Ghatkopar West, Mumbai 400086, Contact Person: Mr. Ravi Ajmera Name: Ambit Wealth Pvt. Ltd. Ambit House, 449, Senapati Bapat Marg, Lower Parel, Mumbai – 400 013 Contact Person: Mr. Malay Shah; malay.shah@ambit.co			
Details of Credit Rating Agency/ies	Name: CRISIL Rating Limited Regd Office:Hiranadani Business Central Avenue Park, Powai , Mumbai 400076 Tel:02233423000			
Details of Underwriter (if any)	Not Applicable			
Details of Guarantor (if any)	Not Applicable			

memorandum, with regards to the "Object of the Issue" including the percentage of the issue proceeds earmarked for each of the "object of the issue".	course of business, in fixed depo	osits with banks, mutual funds u	units, etc.	
Objects of the Issue / Purpose for which there is requirement of funds The Issuer shall provide granular disclosures in their placement	Debentures if any, will be used for debts of the Company and for but term/long term working capital re	or various financing and investi siness operations of the Compa quirements and general corpor	of and related to the issue of such ing activities of the Company, to repay any including capital expenditure, shor ate purposes of the Company. Further oved from time to time in the ordinany	
Option to retain oversubscription (Amount)	Not Applicable			
Minimum Subscription	Rs. 1,00,00,000/- (Rupees One	Crore Only)		
	82,60,00,000/- (Eighty Two Crore and Sixty Lacs Only)	Crore Only)	d 233,20,00,000 (Two Hundred and Thirty Three Crore Twenty Lacs Only)	
Final Issue Size	Series I	Series II	Series II	
Tranche Size	Base: Rs.30,00,00,000 (Rupees Thirty Crores Only) Green Shoe: Rs.570,00,00,000 (Rupees Five Hundred and Seventy Crores Only) Total: Rs.600,00,00,000 (Rupees Six Hundred Crores Only)			
Base Issue and Green Shoe Option	Rs.600,00,00,00,000/- (Rupees Six Hundred Crores only). Series I Base: Rs10,00,00,00,000 (Rupees Base: Rs10,00,00,000 (Rupees Ten Crores) Green Shoe: Rs90,00,00,000 (Rupees Ninety Crores) (Rupees One Hundred Crores) (Rupees One Hundred and Sixty Five Crores) (Rupees One Hundred and Seventy Five Crores) (Rupees One Hundred and Twenty Five Crores)			
Issue Size	The aggregate size of the Issue is	s for upto Rs.1500,00,00,000/- ((Rupees One Thousand Five Hundred 122022/01 Debentures is for upto	
Rating of the Instrument	Closing Date. In accordance with the SEBI Debt Listing Regulations, in case of a delay by the Company in listing the Tranche SPM122022/01 Debentures beyond 4 (Four) trading days from the Issue Closing Date, the Company shall (i) make payment to the Debenture Holders of 1% (One Percent) per annum over the Coupon Rate for the period of delay till the listing of such Tranche SPM122022/01 Debentures to the Debenture Holder(s); and (ii) be permitted to utilize the issue proceeds of its subsequent two privately placed issuances of securities only after having received final listing approval from BSE CRISIL AAA/Stable by CRISIL Ratings Limited			
Listing	The Tranche SPM122022/01 Debentures are proposed to be listed on the Wholesale Debt Market (WDM) Segment of the BSE Ltd within a maximum period of 4 (Four) trading days from the Issue Closing Date			

Tranche Placement Memorandum Date: December 26, 2022

In case the Issuer is a NBFC and the objects of the issue entail loan to any entity who is a 'group company' then disclosures shall be made in the following format:	The proceeds of the Issue will n	ot be utilised for providing loans	to any group company.	
	Not Applicable			
	Not Applicable			
0.0p 0p. 01.p				
00upon / wj	Zero Coupon Debenture			
o cupon rujina	Not Applicable			
	Not Applicable			
Coupon Reset Process (including rates, spread, effective date, interest rate cap and floor etc.).	Not Applicable			
Day Count Basis	Actual/ Actual			
Interest on Application Money	Interest at the respective Coupon Rate (subject to deduction of income tax under the provisions of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, as applicable) will be paid to the applicants on the application money for the Tranche SPM122022/01 Debentures for the period starting from and including the date of realization of application money in the Issuer's bank account up to one day prior to the Deemed Date of Allotment.			
Default Interest Rate	Debentures on the respective of over and above the Coupon Radefaulted amount together with Where the Company fails to exprejudice to any liability arising Exchange Board of India Act, Listing of Non-Convertible Secat least 2% (Two Percent) per	lue dates, additional interest of a te shall be payable by the Comp the delay penalty is paid. ecute the trust deed within the p ng on account of violation of t 1992 and the Securities and E curities) Regulations, 2021, the o	ion of the principal amount of the tleast 2% (Two Percent) per annum any for the defaulting period until the eriod specified by SEBI, then without he provisions of the Securities and exchange Board of India (Issue and Company shall also pay interest of specified by SEBI to the Debenture in of the Trust Deed.	
	Series I 487 Days	Series II 792 Days	Series III 1127 Days	
Redemption Date	Series I April 29, 2024	Series II February 28,2025	Series III January 29, 2026	
Redemption Amount	Rs.10,00,000/- (Rupees Ten La	akhs per Debenture)		
Redemption Premium/ Discount	Not Applicable			
Issue Price	Series I Rs.9,03,527/- (Rupees Nine Lakh Three Thousand Five Hundred and Twenty Seven Only) per Debenture	Series II Rs.8,47,395/- (Rupees Eight Lakh Forty Seven Thousand Three Hundred and Ninety Five Only) per Debenture	Series III Rs.7,89,622/- (Rupees Seven Lakh Eighty Nine Thousand Six Hundred and Twenty Two Only) per Debenture	
Discount at which security is issued and the effective yield as a result of such discount.	Series I Rs.96,473/- (Rupees Ninety Six Thousand Four Hundred and Seventy Three Only) per Debenture Effective Yield: 7.90%p.a	Series II Rs.1,52,605/- (Rupees One Lakh Fifty Two Thousand Six Hundred and Five Only) per Debenture Effective Yield: 7.93%p.a	Series III Rs.2,10,378/- (Rupees Two Lakh Ten Thousand Three Hundred Seventy Eight Only) per Debenture Effective Yield: 7.95%p.a.	

Put Option Date	Not Applicable
Put Option Price	Not Applicable
Call Option Date	Not Applicable
Call Option Price	Not Applicable
Put Notification Time	Not Applicable
Call Notification Time	Not Applicable
Rollover Option	Not Applicable
Face Value	Rs.10,00,000/- (Rupees Ten Lakhs Only) per Debenture
Minimum Application and in	10 Debentures and in multiples of 1 Debenture thereafter.
multiples of Debt securities thereafter	70 Dobbituses and in straightes of 1 Debetitute strateages.
Issue Timing	11.00 am to 12.00 am
Issue/ Bid Opening Date	Wednesday, December 28, 2022
Issue/ Bid Closing Date	Wednesday, December 28, 2022
Date of earliest closing of the issue, if any.	Not Applicable
Pay-in Date	Thursday, December 29, 2022
Deemed Date of Allotment	Thursday, December 29, 2022
Issuance mode of the Instrument	Demat only
Trading mode of the Instrument	Demat only
	from the bank account(s) of the eligible investors (whose bids have been accepted) as registered with the EBP into the account of the relevant Clearing Corporation, in accordance with the procedure and timelines prescribed in the Electronic Book Mechanism Guidelines and the Operational Guidelines of the EBP. For amounts payable by the Issuer to any Debenture Holder pursuant to the terms of the Transaction Documents, Cheque(s)/ Demand Draft (DDs)/ electronic clearing services (ECS)/credit through RTGS / NEFT system/funds transfer to the specified bank account of the Debenture Holder shall be the mode of settlement
Depository(ies)	NSDL and CDSL
Business Day	Means any day of the week (excluding Saturdays, Sundays and any day which is a public holiday for the purpose of Section 25 of the Negotiable Instruments Act, 1881 (26 of 1881) (as may be amended/supplemented from time to time) and any other day on which banks are closed for customer business in Mumbai) on which the money market is functioning in Mumbai and "Business Days" shall be construed accordingly.
Business Day Convention	If the Due Date for payment of interest in respect of Tranche SPM122022/01 Debentures falls on a day that is not a Business Day, then the due date in respect of such payment of interest shall be on the immediately succeeding Business Day; however, the dates of the future interest payments in respect of such Tranche SPM122022/01 Debentures would be as per the schedule originally stipulated in the relevant Tranche Placement Memorandum. In other words, the subsequent interest payment schedule would not be disturbed merely because the payment date in respect of one particular interest payment has been postponed earlier because of it having fallen on non-Business Day If the date for performance of any event or the Maturity Date/ Redemption Dates(s) in respect of such Tranche SPM122022/01 Debentures falls on a day that is not a Business Day, then the due date in respect of the performance of such event or the Maturity Date/ Redemption Dates(s) in respect of such Tranche SPM122022/01 Debentures shall be paid on the immediately preceding Business
Displanura of Interesting data to	Day.
Disclosure of Interest/Dividend / redemption dates	Please see the section on 'Coupon Rate' and 'Redemption Date' above.

Tranche Placement Memorandum Date: December 26, 2022

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Record Date	The date which will be used for determining the Debenture Holder(s) who shall be entitled to receive the amounts due on any due date, which shall be the date falling 7 (Seven) (both dates excluding) working days prior to any due date.			
All covenants of the issue (including side letters, accelerated payment clause, etc.)	As set out in Note 1 and Note 3 to the 'Summary Term Sheet' under the Shelf Placement			
Description regarding	<u>Description of Security</u>			
Security (where applicable) including type of security (movable/immovable/tangible etc.), type of charge	The Debentures being issued under this Tranche Placement Memorandum shall be/ have been secure by any or all of the following as applicable:			
(pledge/ hypothecation/ mortgage etc.), date of creation of security/likely date of creation of	in case if the Debentures are being issued under the terms of Debenture Trust Deed 2 and th Disclosure Documents the Debentures shall be secured by any or all of the following:			
security, minimum minimum security cover, revaluation, replacement of security, interest to the debenture holder over and above the coupon rate as specified in the Trust Deed and disclosed in the Offer				
Document/Shelf Placement Memorandum	"Minimum Security Cover" shall mean the Security Cover Ratio of 1 (one) time or such other ratio the is to be maintained in respect of the Debentures 2 outstanding under any Tranche / Series, as may be mutually agreed to in writing by the Company and the Debenture Holders of or pertaining to that relevant Tranche/Series of the Debentures 2.			
	Security Cover and its maintenance (a) The Company shall, at all times, until the Final Settlement Date, ensure that the Security Cover Ratio is maintained at or above the Minimum Security Cover at all times throughout the tenul of the Debentures 2 i.e. it is never less than the Minimum Security Cover.			
	(b) Without prejudice to the generality of this provision, the Company shall, till the Final Settleme Date, for every Security Cover Testing Date, be obligated to furnish to the Debenture Truste on every Security Cover Testing Date, a certificate from a statutory auditor in such form ar manner as may be stipulated by the Debenture Trustee, containing details and book value the Security existing as on the Security Cover Testing Date so as to evidence that the Securi Cover Ratio is being maintained at or above the Minimum Security Cover.			
	The Company agrees that the Security Cover Ratio shall be tested every quarter on the Security Cover Testing Date, and in the event the Minimum Security Cover is not met on the Security Cover Testing Date, the Company shall provide additional security over other / additional Receivables ("Additional Hypothecated Assets") within 90 (Ninety) days of the Security Cover Testing Date and notify the Debenture Trustee in writing of the same substantially in the format set out in Schedule II of the Deed of Hypothecation 2, which notice shall include a description of such assets being provider as Additional Hypothecated Assets. Such notice shall always be accompanied with a written confirmation by an independent chartered accountant addressed to the Debenture Trustee that the Security Cover Ratio for the Debentures shall be reinstated at or above the Minimum Security Cover			
	on providing such Additional Hypothecated Assets. The Company may, at its discretion, also brin the Security Cover Ratio to the stipulated level i.e., at or above the Minimum Security Cover, by reducing its debt without providing any Additional Hypothecated Assets. The description of the asset comprising the Additional Hypothecated Assets specified by the Company to the Debenture Truster.			

in its letter(s) addressed to the Debenture Trustee shall be deemed to be the description of the assets

which are to form part of the Hypothecated Assets pursuant to this Clause.

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Release of Excess Hypothecated Assets

- (a) Notwithstanding anything contained in the Transaction Documents in respect of Debentures 2, in the event that the Hypothecated Assets are of a book value greater than that required for the maintenance of the Security Cover Ratio (basis the certificate issued by the independent chartered accountant in accordance with the Deed of Hypothecation 2 in respect of the immediately preceding Asset Cover Testing Date), the Company shall be entitled to require the Debenture Trustee to release the excess Hypothecated Assets such that the Hypothecated Assets remaining after such release would be sufficient for maintenance of the Security Cover Ratio at or above the Minimum Security Cover ("Released Assets"). The Company shall, for such release, issue a letter to the Debenture Trustee substantially in the format set out in the Deed of Hypothecation 2 describing the Hypothecated Assets to be released, which letter shall be duly acknowledged by the Debenture Trustee ("Release Request Letter").
- (b) The Debenture Trustee shall effectuate such release by acknowledging the Release Request Letter and shall also, if requested by the Company execute all such documents as may be required for such release. The Debenture Trustee shall not be required to provide notice to or obtain consent from the Debenture Holders for such release, so long as no Event of Default has occurred and is continuing, the Company has not defaulted in making payment of the Secured Obligations and an independent chartered accountant of the Company confirms to the Debenture Trustee in writing that the Security Cover Ratio shall be maintained at or above the Minimum Security Cover post such release. The Debenture Trustee shall not be liable for any consequences for having acted in terms hereof and having made such release.
- (c) The Released Assets shall not be construed to be a part of the Security and the Company shall be entitled to deal with the Released Assets in the manner it deems fit.

Additional Security

(a) Notwithstanding anything to the contrary contained in the Transaction Documents in respect of Debentures 2, the Debenture Trustee and the Company hereby agree, acknowledge and confirm that the Company may, at any time prior to the Final Settlement Date, as and when the Company deems fit, create any further non-exclusive, first / second pari-passu charge encumbrance or additional security over any assets of the Company and/or the Company may request any Person ("Third Party Obligor") to create and such Third Party Obligor shall upon such request from the Company create, any further non-exclusive, first/second pari-passu charge, encumbrance or additional security over the assets of the Third Party Obligor, including by way of mortgage and/or pledge in favour of the Debenture Trustee (acting on behalf of and for the benefit of Debenture Holder(s) for all Tranches/Series of the Debentures 2) in addition to the Security created over the Hypothecated Assets (collectively "Additional Security"), and the Company and/or any Third Party Obligor, as the case may be, shall not be required to obtain any consent/approval from the Debenture Trustee or the Debenture Holders for the purposes of creating such Additional Security. If the Company exercises at any time or times, the right hereby given to create or cause to be created such Additional Security in respect of the Debentures 2. the Company shall be entitled to call upon the Debenture Trustee to join with the Company and/or any Third Party Obligor, as the case may be, in executing such documents/writings and the Debenture Trustee shall not require the consent/approval/instructions of any of the Debenture Holders to do all such acts, deeds and things as the Company and/or any Third Party Obligor may require for creation and perfection of such Additional Security.

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- (b) Further, notwithstanding anything to the contrary contained in the Transaction Documents in respect of Debentures 2, in the event that the Hypothecated Assets are of a book value greater than that required for the maintenance of the Security Cover Ratio (basis the certificate issued by the independent chartered accountant in accordance with Clause 6.2(c) of Part A of the Debenture Trust Deed 2 in respect of the immediately preceding Security Cover Testing Date), the Company shall be entitled but not obligated to require the Debenture Trustee to release the Additional Security or any part thereof including any Additional Security or any part thereof created by a Third Party Obligor such that the Security remaining after such release would be sufficient for maintenance of the Security Cover Ratio at or above the Minimum Security Cover ("Released Additional Security") and the Company and any Third Party Obligor shall not be required to obtain any consent/approval from the Debenture Trustee or the Debenture Holders for the purposes of releasing such Additional Security. The Debenture Trustee shall effectuate such release by releasing, re-assigning or re-conveying to the Company (at the cost of the Company) or to such other Person as the Company may request including any Third-Party Obligor and as may be applicable, the Additional Security or such part thereof and shall also, if requested by the Company execute all such documents as may be required for such release. The Debenture Trustee shall not be required to provide notice to or obtain consent from the Debenture Holders for such release, so long as no Event of Default has occurred and is continuing in respect of Debentures 2, and the Company has not defaulted in making payment of the Secured Obligation(s) (as defined under Debenture Trust Deed 2). The Debenture Trustee shall not be liable for any consequences for having acted in terms hereof and having made such release.
- (c) Released Additional Security shall not be construed to be part of the Security created for Debentures 2 and the Company and/or any Third-Party Obligor, as the case may be, shall be entitled to deal with the same in the manner it deems fit. It is hereby clarified that in the event the Additional Security or any part thereof is not released under Clause 2.4(b) of Part B of the Debenture Trust Deed 2, upon the discharge of all the Secured Obligations in respect of all the Debentures 2 and any monies payable to the Debentures Trustee, the Debenture Trustee shall, at the cost and expense of the Company, execute all necessary releases of the Additional Security created under the terms of the Debenture Trust Deed 2 and shall make all necessary filings with the relevant authorities including the Registrar of Companies in this regard

Creation and Perfection

- (a) The Company shall execute Debenture Trust Deed 2 and Deed of Hypothecation 2 within the timelines set out in the Transaction Documents and perfect the Security by filing requisite forms with ROC within 30 (Thirty) days, or such other time as permitted under Applicable Law, of creation of charge.
- (b) The Issuer shall cooperate with the Trustee to enable it to make necessary filings in connection with the perfection of Security with the CERSAI, within the timelines as specified under Applicable Law from the date of creation of security over the Security.

All capitalized terms used under the clauses set out above under (B) which have not been defined herein and under this Shelf Placement Memorandum shall have the meaning assigned to such term under the Debenture Trust Deed 2, and if not defined under the Debenture Trust Deed 2 shall have the meaning assigned to such term under the Deed of Hypothecation 2.

Due Diligence

The Trustee shall exercise independent due diligence to ensure that the Security is free from any encumbrances in accordance with the applicable circulars / notifications issued by the SEBI including under the provisions of the Securities and Exchange Board of India (Debenture Trustees) Regulations, 1993 (as amended from time to time).

The Debentures 2 shall be considered to be secured only in the event the Hypothecated Assets, and the Additional Security (if any) created as Security for Debentures 2 are registered with the relevant ROC or CERSAI or Depositories, as applicable or is independently verifiable by the Trustee

Tranche Placement Memorandum Date: December 26, 2022

Transaction Documents	The Shelf Placement Memorandum, Tranche Placement Memorandum, Deed of Hypothecation, Debenture Trust Deed, Debenture Trustee Agreement and the Private Placement Offer Cum Application Letter, as amended from time to time, and any other document that may be designated by the Debenture Trustee as a Transaction Document
Conditions Precedent to Disbursement	 (i) The Issuer shall deliver to the Debenture Trustee, a certified true copy of the Issuer's constitutional documents, registration certificate and certificate of incorporation, as amended up- to-date;
	 (ii) The Issuer shall deliver to the Debenture Trustee, consent letter from the Debenture Trustee conveying their consent to act as Debenture Trustees for the Debenture Holder(s); (iii) The Issuer shall deliver to the Debenture Trustee, a certified true copy of the resolution of the Board of Directors authorising the issue of Debentures and also the execution of the necessary
	documents in that behalf; (iv) The Issuer shall obtain the in-principle approval for listing the Debentures on the WDM segment of the Stock Exchange;
	(v) The Issuer shall deliver to the Debenture Trustee, a copy of the rating letters in relation to the Debentures issued by the Rating Agencies;(vi) Due Diligence Certificate with respect to the Debentures.
	Such other Conditions Precedent as set out in the Transaction Documents.
Conditions Subsequent to Disbursement	(i) Filing of the relevant documents required to be filed with inter alia, the ROC, CERSAI, the sub- registrar of assurances the return of allotment within the timelines specified under the Act and the rules made thereunder;
	 (ii) Completion of listing of the Debentures on the WDM segment of the Stock Exchange; (iii) Credit of the Debentures in the demat account(s) of the allotees; Such other Conditions Subsequent as set out in the Transaction Documents.
Events of Default (including manner of voting /conditions of joining Inter Creditor Agreement)	As per Note 2 and Note 4 of the Shelf Placement Memorandum.
Creation of recovery expense fund	Details and purpose of the recovery expense fund:
	The Company shall create and maintain a recovery expense fund in the manner as specified in the SEBI Circular dated October 22, 2020 vide reference no. SEBI/HO/MIRSD/CRADT/CIR/P/2020/207 and as may be supplemented or amended from time to time, and inform the Debenture Trustee about the same.
	The Company has created Recovery Expense Fund as per the provisions of the said circular and has informed the Debenture Trustee about the same.
	The recovery expense fund may be utilized by the Debenture Trustee upon occurrence of an Event of Default, for taking appropriate legal actions to enforce the Security in accordance with the relevant SEBI circulars.
Conditions for breach of covenants (as specified in Trust Deed)	As set out under the head "All covenants of Issue" and "Events of Default" in the Shelf Placement Memorandum.
Provisions related to Cross Default Clause	Not Applicable
Role and Responsibilities of Trustee	To oversee and monitor the overall transaction for and on behalf of the Debenture Holders as customary for transaction of a similar nature and size and as executed under the appropriate Transaction Documents.
Risk factors pertaining to the Issue	As per the "Risk Factors" mentioned in Section O in the Shelf Placement Memorandum.

Governing Law and Jurisdiction	 a) The Debentures and the Transaction Documents shall be governed by and construed in accordance with the laws of India. b) For all matters which cannot be determined by way of arbitration as set out in clause (c) below, the courts and tribunals at Mumbai shall have exclusive jurisdiction to settle any disputes which may arise out of or in connection with the Transaction Document(s) and that accordingly, any suit, action or proceedings arising out of or in connection with the Transaction Document(s) may be brought in such courts c) Arbitration and Jurisdiction (i)Without prejudice to Clause (b) above, the Company and the Debenture Trustee shall endeavor to
	settle any dispute, controversy or claim arising out of or relating to the Transaction Documents or any related agreement or other document or the validity, interpretation, breach or termination thereof ("Dispute"), through consultations and negotiations by their respective chief executive officers (or person of equivalent designation). (ii) If no settlement can be reached through consultations of the Company and the Debenture Trustee within 30 (thirty) days of one party delivering a written notice of the Dispute to the other party, then such matter shall, be resolved and finally settled in accordance with the provisions of the Indian Arbitration and Conciliation Act, 1996 as may be amended from time to time or its re-enactment and the rules made thereunder (the "Arbitration Act"). The Company and the Debenture Trustee consent to a single, consolidated arbitration for all Disputes that may at the time exist. The arbitral tribunal shall be composed of one arbitrator selected by mutual agreement of the Company and the Debenture Trustee. In the event that the Company and the Debenture Trustee are unable to agree upon a sole arbitrator, then the Company shall appoint 1 (One) arbitrator and the Debenture Trustee (on the instructions of the Majority Debenture Holders or with the authority of the Majority Resolution of the relevant Series/Tranche in case the Dispute arises in respect of one Series/Transche, as the case may be) shall jointly appoint 1 (One) arbitrator and the 2 (Two) appointed arbitrators shall appoint the third arbitrator who shall be the presiding arbitrator. The cost of arbitration shall be borne by the Company and the Debenture Trustee equally (however Debenture Trustee may recover its share of the cost from the Debenture Trustee to perform any of its obligations under the Transaction Documents, the Debenture Trustee hereby agrees and undertakes that the costs of arbitration of such Dispute shall be borne by the Debenture Trustee. (iii)The arbitration proceedings shall be conducted in the English
	arising out of the Transaction Documents
Due Diligence Certificate	The Issuer shall submit the due diligence certificate provided by the Trustee, to BSE in accordance with the applicable SEBI regulations, including but not limited to the SEBI circular dated November 03, 2020 (bearing reference no SEBI/HO/MIRSD/CRADT/CIR/P/2020/218). Such due diligence certificate will be annexed to relevant Tranche Placement Memorandum for each Tranche/ Series.
Mode of bidding in the issue	Open Bidding
Manner of settlement	Through Clearing Corporation as per the details set out below
Settlement cycle	Settlement Shall be on T+1 day
Manner of allotment	Uniform Price (Fixed Price)
	Rs.1,00,00,000 (Rupees One Crore Only) and in the Multiples of Rs.10,00,000/- (Rupees Ten
Minimum Bid Lot	Lakhs Only) thereafter.

Tranche Placement Memorandum Date: December 26, 2022

THIS TRANCHE PLACEMENT MEMORANDUM HAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014, AS AMENDED FROM TIME TO TIME

Terms and conditions of debenture trustee agreement including fees charged by debenture trustees(s), details of security to be created and process of due diligence carried out by the debenture trustee	Please refer to Annexi	ure VI of the Shelf Placement Memorandum.
Terms of raising of securities	Duration, if applicable:	Refer section on 'Tenor' and 'Redemption Date' above
	Rate of Interest:	Refer section on 'Coupon Rate' above
	Mode of Payment	Refer section on 'Settlement mode of the Instrument' above
	Mode of Repayment	Refer section on 'Settlement mode of the Instrument' above

The Issuer shall maintain hundred percent, security cover sufficient to discharge the principal amount at all times for the non-convertible debt securities issued. The Company shall provide a half-yearly certificate regarding maintenance of hundred percent security cover including compliance with all the covenants, in respect of listed non-convertible debt securities, by the statutory auditor, along with the half-yearly financial results.

General Notes

- a. If there is any change in Coupon Rate pursuant to any event including lapse of certain time period or downgrade in rating, then such new Coupon Rate and events which lead to such change shall be disclosed by the Company.
- b. The list of documents which has been executed in connection with the issue and subscription of debt securities is annexed with this Tranche Placement Memorandum.
- c. While the debt securities are secured to the tune of 100% of the principal and interest amount or as per the terms of the Disclosure Documents, in favour of Debenture Trustee, it is the duty of the Debenture Trustee to monitor that the Security is maintained.

Illustration of Cashflows

Name of the Issuer	Kotak Mahindra Investments Limited			
Face Value (per security)	Rs.10,00,000/- (Rupees Ten Lakhs Only) per Debenture			
Deemed Date of Allotment	December 29, 2022			
Tenure and Redemption Date	Series I Tenure: 487 Days	Series II Tenure: 792 Days	Series III Tenure: 1127 Days	
	Redemption Date: April 29, 2024	Redemption Date: February 28, 2025	Redemption Date: January 29, 2026	
Coupon Rate	Not Applicable			
Frequency of the interest payment with specified dates	Not Applicable			
Day Count Convention	Actual/Actual		A.1104.	

	ould be falling on	_, interest payment d	lue on that day will b	e made on the next
working day (as per	SEBI's Operational Circular). All other interest ca	ılculations remain sar	me

THIS TRANCHE PLACEMENT MEMORANDUM HAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014, AS AMENDED FROM TIME TO TIME

Illustration of Cash Flows per Debenture: Series I

Cash flows	Date	No of days in coupon period / principal period	Denominator (No. of days) for Coupon calculation	Amount in Rs. Per debenture of Rs. 10 lakhs
Principal	April 29, 2024	487	487	10,00,000.00

Illustration of Cash Flows per Debenture: Series II

Cash flows	Date	No of days in coupon period / principal period	Denominator (No. of days) for Coupon calculation	Amount in Rs. Per debenture of Rs. 10 lakhs
Principal	February 28, 2025	792	792	10,00,000.00

Illustration of Cash Flows per Debenture: Series III

Cash flows	Date	No of days in coupon period / principal period	Denominator (No. of days) for Coupon calculation	Amount in Rs. Per debenture of Rs. 10 lakhs
Principal	January 29, 2026	1127	1127	10,00,000.00

MANNEROFSETTLEMENT

- The eligible investors should complete the funds pay-in to the designated bank account of the Indian Clearing Corporation Limited (ICCL) by 10:30 am T+1 day.
- The participants must ensure to do the funds pay-in from the same bank account which is updated by them in the EBP Platform while placing the bids.
- The Designated Bank Accounts of [•lare as under:

Name of Bank	HDFC BANK
IFSC Code	HDFC0000060
Account number	ICCLEB
Name of beneficiary	INDIAN CLEARING CORPORATION LIMITED

Name of Bank	ICICI Bank Ltd.
IFSC Code	ICIC0000106
Account number	ICCLEB
Name of beneficiary	INDIAN CLEARING CORPORATION LTD

Name of Bank	YES BANK
IFSC Code	YESB0CMSNOC

Tranche Placement Memorandum Date: December 26, 2022

THIS TRANCHE PLACEMENT MEMORANDUM HAS BEEN PREPARED IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021, THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, SECTION 42 OF THE COMPANIES ACT, 2013, THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014, AS AMENDED FROM TIME TO TIME

Account number	ICCLEB
Name of beneficiary	INDIAN CLEARING CORPORATION LTD

- $\bullet \quad \text{In the event of the issue getting with drawn, the funds refund would be initiated on T+1 day.}\\$
- Incase of mismatch in the bank account details between biding platform and the bank account from which payment is done by the
 eligible investors, the payment would be returned back by the EBP. Further, pay-in-received from any other bank account may lead
 to cancellation of bid and consequent debarment of the bidder from accessing EBP Platform as per the Operating Guidelines of the EBP.

Securities Settlement: Depositories will credit the securities to the demt account of the respective investor.

For Kotak Mahindra Investments Limited

Authorised Signatory

Name: Hiren Vora/ Nilesh Dabhane

Title: Senior Vice President/Associate Vice President

Date: December 26, 2022

Encir

- 1. Disclosure prescribed under PAS-4 of Companies (Prospectus and allotment of securities) Rules, 2014
- 2. Due Diligence Certificate for Tranche [•]Debentures issued by the Debenture Trustee
- 3. Press Release for Credit Rating and Rating Rationale
- 4. Listof documents executed in relation to the Issue